

COUNTY OF LOS ANGELES

DEPARTMENT OF PUBLIC WORKS

"To Enrich Lives Through Effective and Caring Service"

900 SOUTH FREMONT AVENUE ALHAMBRA, CALIFORNIA 91803-1331 Telephone: (626) 458-5100 http://dpw.lacounty.gov

ADDRESS ALL CORRESPONDENCE TO: P.O. BOX 1460 ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE

REFER TO FILE: BRC-2

January 17, 2024

JOB ORDER CONTRACT NOS. 2401CP – 2423GG (FORMERLY 2401CP – 2423JS) NOTICE TO BIDDERS A

This Notice to Bidders A provides information and clarifies certain portions of the Project Manual, provides information discussed at the pre-bid presentation, and forms a part of the Contract Documents.

PROJECT MANUAL

- 1. Refer to the Project Manual cover page and delete and replace with the attached cover letter (Attachment 1).
- 2. Refer to the Notice Inviting Bids. Delete reference of 2422JS and 2423JS and replace with with 2422GG and 2423GG
- 3. Refer to the Instructions to Bidders, Article 1. Job Order Contract (JOC) Overview, Paragraph 3. Delete in its entirety and replace with the following:
 - Bidders will be required to submit a set of cost adjustment factors that would be applied to the unit prices for work using the Cannon/Parkin, Inc.'s SimpleBid JOC System for six separate JOCs (2401CP to 2306CP); and seventeen separate JOCs (2407GG to 2423GG) using The Gordian Group, Inc.'s JOC System and each systems corresponding unit price book dated February 2023.
- 4. Refer to the Instructions to Bidders, Article 2, Mandatory Pre-Bid Conference, Paragraph 2 and delete in its entirety. For Mandatory Pre-bid Conference information refer to the Project Manual, Notice Inviting Bids, Mandatory PreBid Conference Section. This revision also applies to the Pre-Bid Presentation by BRCD.

- 5. Refer to Instruction to Bidders, Article 14, Form of Bid, Paragraph B. Delete the third sentence and replace with the following:
 - The JOC Systems that will be used are Cannon/ Parkin, Inc. (6 contracts), and The Gordian Group, Inc. (17 contracts).
- 6. Refer to Instructions To Bidders, Article 15, Bid Pricing, Paragraph A. Delete the first sentence and replace with the following:
 - The JOC Systems that will used are Cannon/ Parkin, Inc. (6 contracts), and The Gordian Group, Inc. (17 contracts).
- 7. Refer to Instructions To Bidders, Article 15, Bid Pricing, Paragraph F. Delete the first sentence and replace with the following:
 - Job Order Contracts 2401CP through 2423GG.
- 8. Refer to Instructions To Bidders, Article 16, Bid Security, Paragraph A. Delete the first sentence and replace with the following:
 - Bid Security is required of each Bidder and shall be made payable to Los Angeles County, in an amount of Five Hundred Seventy Thousand Dollars (\$570,000) in the form of cash, a certified check, a cashier's check, or a bid bond issued by a California-admitted Surety.
- 9. Refer to Instructions To Bidders, Article 17, Submittal of Bids, Paragraph D. Delete Job Order Contracts 2401CP through 2423JS and replace with 2401CP through 2423GG.
- 10. Refer to Forms of Bid. Delete forms in its entirety and replace with the attached revised, Bid Bond and Forms of Bid, which includes receipt of Notice to Bidders A for Job Order Contract Nos. 2401CP through 2423GG (Attachment 2).
- 11. Refer to General Conditions, Article 1, Definitions, Paragraph B. Delete and replace the second sentence with the following:
 - For JOC 2401CP through 2423GG, bidders will offer four pricing Adjustment Factors.
- 12. Refer to Attachment 3, Section 00 0912, Countywide Local And Targeted Worker Hiring Program For Job Order Contracts Best Efforts Or Mandatory Requirements Forms A through E. Delete in its entirety and replace with the attached Countywide Local And Targeted Worker Hiring Program Forms A through E (Attachment 3).

- 13. Refer to Attachment 7, The February 2023 Unit Price Book and Specifications prepared by JAMB Services, Inc., and delete in its entirety.
- 14. Refer to Attachment 9, List of Contracts and Corresponding Adjustment Factors/Special Requirement Form. Delete and replace with the new form (Attachment 4).
- 15. Refer to the Footer used throughout the Project Manual. Replace JOCs 2401CP To 2423JS with JOCs 2401CP To 2423GG.

PRE-BID MEETING INFORMATION

Attached are the documents for the Pre-Bid Meeting.

- Pre-Bid Presentation by BRCD, Attachment 5
- Pre-Bid Sign-In Sheet, Attachment 6
- Presentation by Cannon/Parkin, Inc. (SimpleBid), Attachment 7
- Presentation by The Gordian Group, Inc. (Gordian Cloud), Attachment 8

If you have any questions regarding this project, please contact Ms. Ivonne Pena at (626) 458-2585 or ipena@pw.lacounty.gov.

Very truly yours,

MARK PESTRELLA, PE Director of Public Works

SOO KIM

Interim Division Chief

Business Relations and Contracts Division

BS:ip

P:\brcdpub\CONTRACTS\\various Low-Bid JOCs (23 JOCs) December 2023 (Award-18PW-5Parks)\\Notices\\Notices\\Otic

Attachments

ATTACHMENT 1

Project Manual Cover

PROJECT MANUAL

Job Order Contracts JOC 2401CP THROUGH 2423GG

DECEMBER 2023

COUNTY OF LOS ANGELES
DEPARTMENT OF PUBLIC WORKS
BUSINESS RELATIONS AND CONTRACTS DIVISION
900 SOUTH FREMONT AVENUE
ALHAMBRA, CA 91803-5311
(626) 458-2585
IPENA@PW.LACOUNTY.GOV

ATTACHMENT 2

Bid Bond and Bid Forms 2401CP – 2423GG

BID BOND

For Job Order	Contract	(Must be a Number from 2401CP TO 2423GG)
KNOW ALL MI	EN BY THESE PRESEN	TS:
That we,		
(bidder and ad	dress)	
as Principal an	d	_
(surety and ad	dress)	
County, in the Principal above below, for the pto be made, when the principal above below in the princi	penal sum of five hund e named, submitted by sa payment of which sum in	the County of Los Angeles hereinafter called the led seventy thousand dollars (\$570,000) of the aid Principal to the County, for the work described lawful money of the United States, well and truly leirs, executors, administrators and successors sents.
	THE CONDITION of	of this obligation of such that:
	•	the above-mentioned bid to the County, for a Job e opened on (Date of Bid Opening)
time and man forms are pres form, in accor guarantee fait materials, as re	ner required under the bented to him for signatule dance with the bids, an hell performance and the bids.	Principal is awarded the contract and, within the bidding or contract documents, after prescribed re, enters into written contract, in the prescribed of files the two bonds with the County, one to the other to guarantee payment for labor and obligation shall be null and void; otherwise, it shall
Surety shall pa	• .	nd by the County and judgment is recovered, the he County in such suit, including a reasonable
	WHEREOF, we have day of	hereunto set our hands and seals on the, 2024.
		Principal
	(SEAL)	Signature and Title
		Principal
	(SEAL)	Signature and Title

Name of Bidder (F	irm Name)	

Vendor Identification Number

FORM OF BID TO BE USED BY BIDDERS

Job C	Order Con	tract _			
			_	 _	

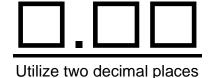
(To be Completed by JOC must have a value between 2401CP to 2402CP

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The SimpleBid Book Job Order Contracting Unit Price Catalog and Specifications dated February 2023, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

- Adjustment Factors. The Contractor bids four adjustment factors that will be applied against the prices set forth in the Unit Price Book. These adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities. Factor A, shall be multiplied by .25, Factor B shall be multiplied by .25, Factor C, shall be multiplied by .25, and Factor D shall be multiplied by .25. These four numbers will then be added together for a composite factor. The bidder's total composite factor will then be multiplied by the total contract value (\$5,700,000), minus the County Preference Program (if applicable), to determine low bid.
- II. <u>Base Period</u> (12 months from Notice of contract execution or expenditure of the \$5,700,000 maximum value of the contract, whichever occurs first)
- III. Unit prices for Non Pre-Priced Tasks will be priced using the Normal Working Hours or Other Than Normal Working Hours Adjustment Factor as defined per Work Order. The unit price for a Non Pre-Priced Task shall be researched and generated by the JOC Consultant., in the same manner, and using the same methodologies as a Pre-Priced Task. The unit prices generated by the JOC Consultant, for Non Pre-Priced Tasks shall be binding on Contractor and County in the same manner as for Pre-Priced Tasks.

OSHPD Projects

FACTOR A Unit work requirements to be performed on OSHPD Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.



Bid for OSHPD Projects/Normal Working Hours (in words)

FACTOR B	Unit work requirements to be performed on OSHPD Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
Pid for	OSHPD Projects/Other than Normal Working Hours (in words)
DIG IOI	OSHPD Projects/Other than Normal Working Hours (in words)
General Cor	<u>nstruction</u>
FACTOR C	Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
Bi	d for General Projects/Normal Working Hours (in words)
FACTOR D	Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
Bid for	General Projects/Other than Normal Working Hours (in words)

IV. COUNTY PROGRAM PREFERENCE:

The Local Small Business Enterprise Program Preference, Social Enterprise Program Preference, and Disabled Veterans Business Enterprise Program Preference are provided by the County for purposes of bid evaluation only, as specified in Instruction to Bidders. If Bidder is a qualifying Local Small Business Enterprise, Social Enterprise Preference, and/or Disabled Veterans Business Enterprise check "yes" in the box below. If non-qualifying, check "no" in the appropriate box.

	LSBE	Yes		No	
	SE	Yes		No	
	DVBE	Yes		No	
V.	RECEI	PT OF NO	OTICE TO BIDDERS		
		•	y and declare that I have ers A dated January 17,		d, reviewed and incorporated ito my Bid.
	Execu	ited this	day of		(Month and Year)
	By: (Autho	orized Si	ignature of a Principal O	wner, Of	ficer, or Manager)

NOTE: Any alteration or addition to the Form of Bid may invalidate same. All blank spaces shall be filled out completely. Line out nonapplicable blanks. An incomplete form may invalidate bid. The County reserves the right to waive any informalities or to reject any or all bids or to accept any alternatives when called for.

I (We) cer	tify that on,	2023, License No, license
		, was issued to me (us), in
		, by the Contractors' State License
Board, pursu	ant to California Statutes of	1929, as amended, and that said license has
not been rev	oked.	
Firm Owners	ship Information	If minority-owned, indicate the
Check where	e applicable:	appropriate category:
1. ()	Minority-Owned	() African American
` '	Woman-Owned	
()		() Hispanic or Latino () Asian/Pacific Islander
()	Disadvantaged-Owned Disabled Veteran-Owned	()
()	Other	•
()	Other	() American Indian/Alaskan Native
2. ()	An individual	If a copartnership or joint
()	A corporation. Name	venture, list names of
()	state or territory of	individuals comprising same
	Incorporation	below
	moorporation	
()	A copartnership	
()	A joint venture	
Date signed	, 2022	Respectfully submitted,
Place		
	City and State	Firm Name (if applicable)
Bidder's add	ress, E-mail address, and tele	ephone:
Number and St	reet	Signature and Print Name
City and State		Title and E-mail Address
only and oldie		THE GIRL HAIL/AGIESS
Telephone		Signature and Print Name
Fax		Title and E-mail Address

Name of Bidder (Firm Name)	Vendor Identification Numbe

FORM OF BID TO BE USED BY BIDDERS

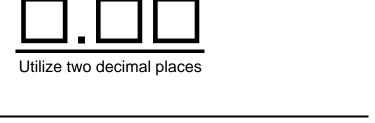
Job Order Contract	
(To be Completed by JOC must have a valu	ue between 2403CP to 2406CP

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The SimpleBid Book Job Order Contracting Unit Price Catalog prepared by Cannon/Parkin, Inc., dated the February 2023, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

- Adjustment Factors. The Contractor bids four adjustment factors that will be applied against the prices set forth in the Unit Price Book. These adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities. Factor A, shall be multiplied by .25, Factor B shall be multiplied by .25, Factor C, shall be multiplied by .25, and Factor D shall be multiplied by .25. These four numbers will then be added together for a composite factor. The bidder's total composite factor will then be multiplied by the total contract value (\$5,700,000), minus County Program Preference (if applicable), to determine low bid.
- II. <u>Base Period</u> (12 months from Notice of contract execution or expenditure of the \$5,700,000 maximum value of the contract, whichever occurs first)
- III. Unit prices for Non Pre-Priced Tasks will be priced using the Normal Working Hours or Other Than Normal Working Hours Adjustment Factor as defined per Work Order. The unit price for a Non Pre-Priced Task shall be researched and generated by Job Order Contract Consultant in the same manner, and using the same methodologies as a Pre-Priced Task. The unit prices generated by the Job Order Contract Consultant for Non Pre-Priced Tasks shall be binding on Contractor and County in the same manner as for Pre-Priced Tasks.

Specialty Projects

FACTOR A Unit work requirements to be performed on Specialty Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.



Bid for Specialty Projects/Normal Working Hours (in words)

FACTOR B	Unit work requirements to be performed on Specialty Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
Bid for S	Specialty Projects/Other than Normal Working Hours (in words)
General Co	nstruction
FACTOR C	Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
В	id for General Projects/Normal Working Hours (in words)
FACTOR D	Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
Bid for	General Projects/Other than Normal Working Hours (in words)

IV. COUNTY PROGRAM PREFERENCE:

The Local Small Business Enterprise Program Preference, Social Enterprise Program Preference, and Disabled Veterans Business Enterprise Program Preference are provided by the County for purposes of bid evaluation only, as specified in Article 1.31 of Instruction to Bidders. If Bidder is a qualifying Local Small Business Enterprise, Social Enterprise Preference, and/or Disabled Veterans Business Enterprise check "yes" in the box below. If non-qualifying, check "no" in the appropriate box.

	LSBE Yes		No	
	se Yes		No	
	DVBE Yes		No	
V .	RECEIPT OF	NOTICE TO BIDDERS		
	•	ertify and declare that I hav Bidders A dated January 1		ved, reviewed and incorporated into my Bid.
	Executed t	his day of		(Month and Year)
	By:	d Ciamatura at a Drinainal	<u> </u>	Officer or Manager)
	(Authorized	d Signature of a Principal (Jwner, (Officer, or iviariager)

NOTE: Any alteration or addition to the Form of Bid may invalidate same. All blank spaces shall be filled out completely. Line out nonapplicable blanks. An incomplete form may invalidate bid. The County reserves the right to waive any informalities or to reject any or all bids or to accept any alternatives when called for.

		, License No, license
		, was issued to me (us), in the name o Contractors' State License Board, pursuant to
		nd that said license has not been revoked.
	nership Information here applicable:	If minority-owned, indicate the appropriate category:
1. () () () () ()	Woman-Owned Disadvantaged-Owned Disabled Veteran-Owned	 () African American () Hispanic or Latino () Asian/Pacific Islander () Filipino () American Indian/Alaskan Native
2. ()		If a copartnership or joint venture, list names of individuals comprising same below
()		
Date sigr	ned, 20	Respectfully submitted,
Place		
	City and State	Firm Name (if applicable)
Bidder's	address, E-mail address, and telep	phone:
Number an	nd Street	Signature and Print Name
City and St	tate	Title and E-mail Address
Telephone		Signature and Print Name
		Title and F-mail Address

Name of Bidder	(Firm Name))	

Vendor Identification Number

FORM OF BID TO BE USED BY BIDDERS

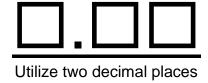
	Job Order Contract
(To be Completed by JOC must have a value between 2407GG to 2411GG

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The Construction Task Catalog and Specifications prepared by The Gordian Group, Inc., dated February 2023, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

- Adjustment Factors. The Contractor bids four adjustment factors that will be applied against the prices set forth in the Unit Price Book. These adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities. Factor A, shall be multiplied by .25, Factor B shall be multiplied by .25, Factor C, shall be multiplied by .25, and Factor D shall be multiplied by .25. These four numbers will then be added together for a composite factor. The bidder's total composite factor will then be multiplied by the total contract value (\$5,700,000), minus the County Preference Program (if applicable), to determine low bid.
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OSHPD Projects

FACTOR A Unit work requirements to be performed on OSHPD Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.



Pid for OCHPD Projects/Normal Working Hours (in words)

Bid for OSHPD Projects/Normal Working Hours (in words)

FACTOR B	Unit work requirements to be performed on OSHPD Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
Rid for	OSHPD Projects/Other than Normal Working Hours (in words)
Bid for	OSHPD Projects/Other than Normal Working Hours (in Words)
General Co	<u>nstruction</u>
FACTOR C	Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
В	id for General Projects/Normal Working Hours (in words)
FACTOR D	Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
Bid for	General Projects/Other than Normal Working Hours (in words)
	,

IV. COUNTY PROGRAM PREFERENCE:

The Local Small Business Enterprise Program Preference, Social Enterprise Program Preference, and Disabled Veterans Business Enterprise Program Preference are provided by the County for purposes of bid evaluation only, as specified in Instruction to Bidders. If Bidder is a qualifying Local Small Business Enterprise, Social Enterprise Preference, and/or Disabled Veterans Business Enterprise check "yes" in the box below. If non-qualifying, check "no" in the appropriate box.

LSBE	Yes		No		
SE	Yes		No		
DVBE	Yes		No		
RECEIPT OF NOTICE TO BIDDERS					
I hereby certify and declare that I have received, reviewed and incorporated					
Notice to Bidders A dated January 17, 2024, into my Bid.					
Executed this day of (Month and Year)					
By:					

NOTE: Any alteration or addition to the Form of Bid may invalidate same. All blank spaces shall be filled out completely. Line out nonapplicable blanks. An incomplete form may invalidate bid. The County reserves the right to waive any informalities or to reject any or all bids or to accept any alternatives when called for.

(Authorized Signature of a Principal Owner, Officer, or Manager)

٧.

I (W	e) cer	tify that on,	2023,	License	e No			_, licer	nse
		(s)							in
the		of							
Board	l, pursu	ant to California Statutes of	f 1929,	as amer	nded, and	d that	said lid	cense h	nas
not be	en rev	oked.							
Firm (Owners	hip Information	If	f minority	y-owned,	indica	te the		
Checl	k where	applicable:	а	ppropria	ate catego	ory:			
1.	()	Minority-Owned	() Af	rican Am	erican			
	()	Woman-Owned	() His	spanic or	Latino)		
	()	Disadvantaged-Owned	() As	sian/Pacif	ic Isla	nder		
	()	Disabled Veteran-Owned	() Fil	ipino				
	()	Other	() An	nerican Ir	ndian/	Alaska	n	
					ative				
2.	()	An individual	If	f a conar	rtnership	or ioin	ŧ		
۷.	()	A corporation. Name		•	list name:	•			
	()	state or territory of			ls compri		ame		
		Incorporation		elow	is compil	sing s	anie		
		псогрогацоп	D						
	()	A copartnership	_						-
	()	A joint venture	_						•
	()		_						•
Data	sianod	, 2022	_	Pospostfi	ully subm	oittod			
Date .	signed		יו	respecti	ully Subil	iitteu,			
Place			_						_
		City and State	F	irm Name	(if applical	ble)			
Bidde	r's add	ress, E-mail address, and te	lephone):					
			·						
Numbe	er and St	reet	S	Signature a	and Print N	ame			
				J					
City an	d State		_ T	itle and F					
Jany all	5.0.0		•		a.i / iduli	.50			
Telephone			S	Signature a	and Print N	ame			
·				-					
Fax			_ T	itle and E	-mail Addre	 ess			

Name of Bidder (Firm Name)	Vendor Identification Number

FORM OF BID TO BE USED BY BIDDERS

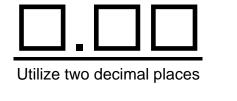
Job Order Contract	
(To be Completed by JOC must have a va	alue between 2412GG to 2423GG

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Specialty Projects

FACTOR A Unit work requirements to be performed on Specialty Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.



Bid for Specialty Projects/Normal Working Hours (in words)

FACTOR B	Unit work requirements to be performed on Specialty Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	Utilize two decimal places
Bid for S	Specialty Projects/Other than Normal Working Hours (in words)
General Co	<u>nstruction</u>
FACTOR C	Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
В	id for General Projects/Normal Working Hours (in words)
FACTOR D	Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.
	<u> </u>
	Utilize two decimal places
,	
Bid for	General Projects/Other than Normal Working Hours (in words)

IV. COUNTY PROGRAM PREFERENCE:

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LSBE	Yes	No	
SE	Yes	No	
DVBE	Yes	No	

V. RECEIPT OF NOTICE TO BIDDERS

I hereby certify and declare that I have receive	ed, reviewed and incorporated		
Notice to Bidders A dated January 17, 2024, into my Bid.			
Executed this day of	(Month and Year)		
Ву:			
(Authorized Signature of a Principal Owner, Officer, or Manager)			

NOTE: Any alteration or addition to the Form of Bid may invalidate same. All blank spaces shall be filled out completely. Line out nonapplicable blanks. An incomplete form may invalidate bid. The County reserves the right to waive any informalities or to reject any or all bids or to accept any alternatives when called for.

		, License No, license
		, was issued to me (us), in the name o Contractors' State License Board, pursuant to
		nd that said license has not been revoked.
	nership Information here applicable:	If minority-owned, indicate the appropriate category:
1. () () () () ()	Woman-Owned Disadvantaged-Owned Disabled Veteran-Owned	 () African American () Hispanic or Latino () Asian/Pacific Islander () Filipino () American Indian/Alaskan Native
2. ()		If a copartnership or joint venture, list names of individuals comprising same below
()		
Date sigr	ned, 20	Respectfully submitted,
Place		
	City and State	Firm Name (if applicable)
Bidder's	address, E-mail address, and telep	phone:
Number an	nd Street	Signature and Print Name
City and State		Title and E-mail Address
Telephone		Signature and Print Name
		Title and F-mail Address

ATTACHMENT 3

LOCAL AND TARGETED WORKER HIRING PROGRAM FORMS A-E



DISPATCH REQUESTOR:	
	(Contractor and Subcontractor Name)

LOCAL AND TARGETED WORKER HIRING PROGRAM 00 09 12-A CRAFT EMPLOYEE REQUEST FORM – BEST EFFORTS

NAME OF PROJECT

County of Los Angeles requires that at least 30 percent of total California Construction Labor Hours worked on the project must be performed by a qualified Local Resident. The available pool of Local Residents whose primary place of residence is within Tier 1 ZIP Codes, listed below, must first be exhausted in the manner specified in Section 2.01F before employing worker(s) from Tier 2 ZIP Codes (listed under Form 00 09 12-C).

EMAIL FO	ORM TO:																
Communit	y Organization		Name:				Tel:				E	Email:					
ocal Unic	on		Name:				Tel:				E	Email:					
GC or Sub	Compliance C	Office:	Name:				Tel:				E	Email:					
_TWHP/Jo	obs Coordinato	or	Name:				Tel:				E	mail:					
Project Ma	anager		Name:			Tel: Email:											
				S (TO BE PR						ese zip	codes shall	be first dis	spatched to	NAME O	F		
X	Х	Х	Х	Х	X	Х	X	Х	Х	Х	Х	Х	X	Х	Х		
Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	X	X	Х	Х		
qтү# Please ha	ave the worke	r position er(s) repor		JOURNEYI APPRENTIC	ject site ac	ddress ind		(ТІІ	OCAL WORKE R 2 RESIDEN AREA)		DATE	<u> </u>		TIME			
								Ren	ort to:								
								•									
				Con	npleted by	y Commu	nity Service	e Provid	er Organi	zation	or Union						
Re	eceived By: _				_ Date	Received	l:			Disp	atch Date:_						
Re	equested Disp	oatch			<u>Avai</u>	ilable for D	<u>Dispatch</u>					<u>Unavaila</u>	ble for Dis	<u>patch</u>			
	er 1 Residend er 2 Residend]						□ *Se	e instruction	n below.					
*A	ttach letter st	ating reas	on for r	not dispatchin	g local wo	rker(s) wh	no reside in t	he Tier 1	and Tier	2 Area	zip codes.						
Pr	int Dispatch	er Name:							F	hone:							



EMAIL FORM TO:

DISPATCH REQUESTOR:	
	(Contractor and Subcontractor Name)

DATE:	
	_

LOCAL AND TARGETED WORKER HIRING PROGRAM 00 09 12-A CRAFT EMPLOYEE REQUEST FORM - MANDATORY

NAME OF PROJECT

County of Los Angeles requires that at least 30 percent of total California Construction Labor Hours worked on the project must be performed by a qualified Local Resident. Additionally, at least 10 percent of total California Construction Labor Hours worked on the project shall be performed by a Targeted Worker. The hours worked by a Targeted Worker who is also a Local Resident may also be applied towards the 30 percent Local Resident hiring goal. The available pool of Local Residents whose primary place of residence is within Tier 1 ZIP Codes, listed below, must first be exhausted in the manner specified in Section 2.01F before employing worker(s) from Tier 2 ZIP Codes (listed under Form 00 09 12-C).

Communit	y Organization		Name: _				Tel:									
Local Unic	on		Name:				Tel:					Email:				
GC or Sub	Compliance C	Office:	Name: _				_ Tel:									
LTWHP/Jo	obs Coordinato	r	Name:				Tel:					Email:				
Project Ma	anager		Name:			Tel: Email:										
	ESIDENCY A JECT. Zip C									ł Work	ers in these	zip codes	shall be firs	t dispatch	ed to NAME	
X	X	X	Х	Х	Х	Х	X	Х	X	Х	X	Х	X	Х	Х	
Х	X	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	X	
CRAFT V	WORKER RE	QUEST:					WORKER	T/		RKER						
CRAFT V																
QTY#	CRAFI	POSITION		APPRENTIC	'E LEAET	ARI	REA REQUIRED)	AREA)	=	WORKER		DATE		ΓΙΜΕ		
Please ha	ave the worke	er(s) repor	t to the fol	lowing pro	oject site ac	ddress ind	licated belov	v:								
Project N	lame															
Site Addr	ess:							Re	port to:						-	
On-site T	el #:							On-site Fax:								
Commen	t or special in	structions	:													
				Cor	npleted by	y Commu	unity Service	Prov	ider Organ	izatior	n or Union					
Re	eceived By: _				_ Date	Received	d:			Dis	spatch Date:					
Re	equested Disp	<u>oatch</u>			<u>Avai</u>	ilable for D	<u> Dispatch</u>	Unavailable for Dispatch								
	er 1 Residend er 2 Residend								[]		See instruction		ker			
*A	ttach letter st	ating reas	on for not	dispatchin	ng local and	d targeted	worker(s) w	ho res	ide in the Ti	ier 1 ar	nd Tier 2 Ard	ea zip cod	es.			

Contractor: All Contractors

Workforce Utilization Plan / Projection Hours

Project Name:	Date:	

	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	50	0	0	0	0	0	0	0	0	0	0	0	0	50
Local Hours (Tier 2)	100	0	0	0	0	0	0	0	0	0	0	0	0	100
Total Project Hours	500	0	0	0	0	0	0	0	0	0	0	0	0	500
Total Local Hours (%)	30%													30%
Targeted Worker Hours	50	0	0	0	0	0	0	0	0	0	0	0	0	50
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS														
Local Hours (Tier 1)	75	0	0	0	0	0	0	0	0	0	0	0	0	75
Local Hours (Tier 2)	100	0	0	0	0	0	0	0	0	0	0	0	0	100
Total Project Hours	500	0	0	0	0	0	0	0	0	0	0	0	0	500
Total Local Hours (%)	35%													35%
Targeted Worker Hours	50	0	0	0	0	0	0	0	0	0	0	0	0	50
Targeted Worker Hours (%)	10%													10%

Contractor: Prime

Workforce Utilization Plan / Projection Hours

Project Name:	Date:	
	· · · · · · · · · · · · · · · · · · ·	

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	10													10
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	30%													30%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS								ı				T		
Local Hours (Tier 1)	15													15
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	35%													35%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%

Workforce Utilization Plan / Projection Hours

Project Name:	Date:

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	10													10
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	30%													30%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS														
Local Hours (Tier 1)	15													15
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	35%													35%
. ,														
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%

Workforce Utilization Plan / Projection Hours

Project Name:	Date:	

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	10													10
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	30%													30%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS														
Local Hours (Tier 1)	15													15
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	35%													35%
. ,														
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%

Workforce Utilization Plan / Projection Hours

Project Name:	Date:	

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	10													10
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	30%													30%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS														
Local Hours (Tier 1)	15													15
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	35%													35%
. ,														
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%

Workforce Utilization Plan / Projection Hours

Project Name:	Date:	

	11.00	A 00	0 00	0-4-00	Nav. 00	D 00	I 00	F-1- 00	M 02	A 00	M 00	J 00	1.1.00	T-4-1
	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Total
PROJECTED PROJECT HOURS														
Local Hours (Tier 1)	10													10
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	30%													30%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%
ACTUAL PROJECT HOURS														
Local Hours (Tier 1)	15													15
Local Hours (Tier 2)	20													20
Total Project Hours	100													100
Total Local Hours (%)	35%													35%
Targeted Worker Hours	10													10
Targeted Worker Hours (%)	10%													10%

COUNTY OF LOS ANGELES LOCAL AND TARGETED WORKER HIRE POLICY QUALIFYING ZIP CODES

Tier 1, 2 and Qualifying Zip Codes are defined as:

Tier 1 Zip Code: A Tier 1 Qualified Local Resident is defined as a County resident whose primary residency is: (1) within five (5) miles of the proposed project site; and (2) is within a Qualifying Zip Code. If a qualifying Zip Code is partially located within the 5-mile radius, then the entire Zip Code is considered as a Tier I Zip Code, and workers living in that entire Zip Code area may qualify as Tier I hiring.

Tier 2 Zip Code: A Tier 2 Qualified Local Resident is defined as a County resident whose primary residency is: (1) within a Qualifying Zip code; and (2) that Qualifying Zip Code is beyond five (5) miles of the proposed project site.

Qualifying Zip Code:

A Qualifying Zip Code is defined as a zip code within the County of Los Angeles, where either: (1) the average percentage of households living below 200 percent of the Federal Poverty Level (FPL) for that individual's primary residency's Zip Code is greater than the County average for such households; or (2) the Zip Code is one of 11 additional Zip Codes determined by the Board on September 6, 2011 to be a Zip Code where at least 30 percent of the population is living in poverty, and with an unemployment rate of at least 150 percent of the national average.

Zip Code	Region	SD1	SD2	SD3	SD4	SD5
90001	Florence / South Central (City of LA)		Χ		Χ	
90002	Watts (City of LA)		Χ		Χ	
90003	South Central (City of LA)		Χ			
90004	Hancock Park (City of LA)	Χ	Χ	Х		
90005	Koreatown (City of LA)		Χ			
90006	Pico Heights (City of LA)	Χ	Χ			
90007	South Central (City of LA)	Χ	Х			
90008	Baldwin Hills / Crenshaw (City of LA) / Leimert Park (City of LA)		Х			
90010	Wilshire Blvd (City of LA)		Х			
90011	South Central (City of LA)	Х	Х			
90012	Civic Center (City of LA) / Chinatown (City of LA)	Х				
90014	Los Angeles	Х				
90015	Downtown Los Angeles (City of LA)	Х	Х			
90016	West Adams (City of LA)		Х			
90017	Los Angeles	Х				
90018	Jefferson Park (City of LA)		Х			
90019	Country Club Park (City of LA) / Mid City (City of LA)		Х			
90020	Hancock Park (City of LA)		Х			
90021	Downtown Los Angeles (City of LA)	Х				
90022	East Los Angeles	Х			Χ	
90023	East Los Angeles (City of LA)	Х			Х	
90026	Echo Park / Silverlake (City of LA)	Х				
90028	Hollywood (City of LA)			Х		Χ
90029	Downtown Los Angeles (City of LA)	Х		Х		
90031	Montecito Heights (City of LA)	Х				
90032	El Sereno (City of LA) / Monterey Hills (City of LA)	Х				
90033	Boyle Heights (City of LA)	Х				
90034	Palms (City of LA)		Х	Х		
90035	West Fairfax (City of LA)		Х	Х		
90036	Park La Brea (City of LA)		Χ	Χ		
90037	South Central (City of LA)		Χ			
90038	Hollywood (City of LA)			Х		
90040	Commerce, City of	Х			Χ	
Zip Code	Region	SD1	SD2	SD3	SD4	SD5
90042	Highland Park (City of LA)	Х				

COUNTY OF LOS ANGELES LOCAL AND TARGETED WORKER HIRE POLICY QUALIFYING ZIP CODES

	QUALIFYING ZIP CODES					
90043	Hyde Park (City of LA) / View Park / Windsor Hills		Χ			
90044	Athens		Χ			
90047	South Central (City of LA)		Χ			
90057	Westlake (City of LA)	Х				
90058	Vernon	Х	Χ		Х	
90059	Watts (City of LA) / Willowbrook		Χ		Х	
90061	South Central (City of LA)		Χ			
90062	South Central (City of LA)		Χ			
90063	City Terrace	Х				
90089	Exposition Park(City of LA)		Χ			
90201	Bell / Bell Gardens / Cudahy				Х	
90220	Compton / Rancho Dominguez		Х			
90221	East Rancho Dominguez		Х		Х	
90222	Compton / Rosewood / Willowbrook		Х		Х	
90242	Downey				Х	
90247	Gardena		Х		Ì	
90250	Hawthorne (Holly Park) / Lawndale (Federal Bldg)		Х		Ì	
90255	Huntington Park / Walnut Park		Х		Х	
90262	Lynwood				Х	
90270	Maywood				Х	
90280	South Gate		Х		Х	
90301	Inglewood		Χ			
90302	Inglewood		Х			
90303	Inglewood		Χ			
90304	Lennox		Х			
90401	Santa Monica	1		Х		
90501	Torrance	1	Х		Х	
90601	Whittier	Х			Х	
90602	Whittier	Х			Х	
90640	Montebello	Х			Χ	
90706	Bellflower	1			Х	
90716	Hawaiian Gardens	1			Χ	
90723	Paramount				Х	
90731	San Pedro (City of LA) / Terminal Island (City of LA)				X	
90744	Wilmington (City of LA)		Χ		X	
90802	Long Beach				Х	
90804	Long Beach				X	
90805	North Long Beach (Long Beach)		Х		X	
90806	Long Beach				X	
90810	Carson / Long Beach		Х		X	
90813	Long Beach				Χ	
91001	Altadena					Х
91046	City of Glendale				1	Х
91103	Pasadena				1	X
91201	Glendale				1	X
91203	Glendale				1	X
91204	Glendale (Tropico)				1	X
91205	Glendale (Tropico)				1	X
91303	Canoga Park (City of LA)			Х		Ť
91331	Arleta (City of LA) / Pacoima (City of LA)	1	i –	X		Х
91335	Reseda (City of LA)			X		<u> </u>
91340	San Fernando			X		
91342	Lake View Terrace (City of LA) / Sylmar (City of LA)			X		Х
Zip Code	Region	SD1	SD2	SD3	SD4	SDS
91343	North Hills (City of LA)	ושכ	302	X	3D4	303
313 4 3				X		Х
01352	Sun Valloy (City of LA)					
91352 91401	Sun Valley (City of LA) Van Nuys (City of LA)			X		

COUNTY OF LOS ANGELES LOCAL AND TARGETED WORKER HIRE POLICY QUALIFYING ZIP CODES

	3 0			
91405	Van Nuys (City of LA)		X	
91406	Van Nuys (City of LA)		Х	
91411	Van Nuys (City of LA)		Х	
91502	Burbank			Х
91601	North Hollywood (City of LA)			Х
91605	North Hollywood		Х	Х
91606	North Hollywood		Х	Х
91702	Angeles National Forest	Х		Х
91706	Baldwin Park / Irwindale	Х		Х
91731	El Monte	Х		
91732	El Monte	Х		
91733	South El Monte	Х		
91744	Cityof Industry / La Puente / Valinda	Х		
91746	Bassett / City of Industry / La Puente	Х		
91754	Monterey Park	Х		
91755	Monterey Park	Х		
91766	Phillips Ranch / Pomoona / Chino	Х		
91767	Pomona	Х		Х
91768	Pomona	Х		
91770	Rosemead	Х		Х
91776	San Gabriel	Х		Х
91803	Alhambra	Х		
93243	Lebec			Х
93534	Lancaster			Х
93535	Hi Vista			Х
93543	Littlerock / Juniper Hills			Х
93550	Palmdale / Lake Los Angeles / Sierra Madre			Х
93552	Palmdale			Х
93553	Littlerock / Juniper Hills / Pearblossom / Llano			Х
93560	North Lancaster			Х
93591	Palmdale/Lake Los Angeles			Х





Project: PROJECT NAME
Supervisorial District: SD XXX
Project Code: XXX
Contractor(s): Multiple Contractors
Craft(s): Multiple Crafts Total Forecast Hours: 0
Total Project Hours to Date: 16,593.06
Total Hours Percent Complete: 0.00%
Construction Contract Amount: \$2,907,500.00
Mandatory Local Hiring Requirement: 30.00%

	i otal iyumber or	/6 UI 1 Utal	ı otal mours	/0 UI 1 Utal	Cumulative		Cumulative	Cumulative % of	Cumulative	Cumulative		Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative	Cumulative
Area	Workers Jan 01-Dec 20	Workers Jan 01-Dec 20	Worked Jan 01-Dec 20	Hours Worked Jan 01-Dec 20	Total Number of Workers	Cumulative % of Total Workers	Total Hours Worked	Total Hours Worked	Wages w/ Benefits	Number of Foremen	Cumulative Foremen Hours	Foreman Hours	Number of Journeymen	Journeyman Hours	Journeyman Hours %	Number of Apprentices	Apprentice Hours	Apprentice Hours %
Tier 1 Zip List	30	17.05%	2,009.50	12.11%	30	17.05%	2.009.50	12.11%	\$85,423.57	0	0.00	0.00%	26	1.611.50	9.71%	4	398.00	2.40%
Tier 2 <200% FPL List	63	35.80%	4,943.25	29.79%	63	35.80%	4,943.25	29.79%	\$272,360.37	0	0.00	0.00%	49	4,180.00	25.19%	15	763.25	4.60%
Other in LA County (non-local)	40	22.73%	3,756.56	22.64%	40	22.73%	3,756.56	22.64%	\$189,691.94	0	0.00	0.00%	32	2,480.06	14.95%	8	1,276.50	7.69%
Outside of LA County	43	24.43%	5,883.75	35.46%	43	24.43%	5,883.75	35.46%	\$289,007.16	0	0.00	0.00%	36	5,651.75	34.06%	7	232.00	1.40%
Employees Not In Specified Zip Lists	0	0.00%	0.00	0.00%	0	0.00%	0.00	0.00%	\$0.00	0	0.00	0.00%	0	0.00	0.00%	0	0.00	0.00%
									,,,,,									
Local Workers																		
Local Worker (Primary + Secondary)	93	52.84%	6,952.75	41.90%	93	52.84%	6,952.75	41.90%	\$357,783.94	0	0.00	0.00%	75	5,791.50	34.90%	19	1,161.25	7.00%
Targeted Worker	21	11.93%	3,857.81	23.25%	21	11.93%	3,857.81	23.25%	\$241,830.69	0	0.00	0.00%	18	3,689.06	22.23%	3	168.75	1.02%
Demographic Profile																		
African American	4	2.27%	399.81	2.41%	4	2.27%	399.81	2.41%	\$12,887.50	0	0.00	0.00%	3	283.81	1.71%	1	116.00	0.70%
Asian	23	13.07%	2,514.00	15.15%	23	13.07%	2,514.00	15.15%	\$163,125.45	0	0.00	0.00%	22	2,490.00	15.01%	1	24.00	0.14%
Caucasian	13	7.39%	300.00	1.81%	13	7.39%	300.00	1.81%	\$16,995.38	0	0.00	0.00%	12	271.00	1.63%	1	29.00	0.17%
Hispanic	107	60.80%	7,031.75	42.38%	107	60.80%	7,031.75	42.38%	\$368,754.17	0	0.00	0.00%	83	5,649.00	34.04%	25	1,382.75	8.33%
Native American	1	0.57%	25.50	0.15%	1	0.57%	25.50	0.15%	\$1,691.16	0	0.00	0.00%	1	25.50	0.15%	0	0.00	0.00%
Not Specified	28	15.91%	6,322.00	38.10%	28	15.91%	6,322.00	38.10%	\$273,029.37	0	0.00	0.00%	22	5,204.00	31.36%	6	1,118.00	6.74%
Other	0	0.00%	0.00	0.00%	0	0.00%	0.00	0.00%	\$0.00	0	0.00	0.00%	0	0.00	0.00%	0	0.00	0.00%
Male	173	98.30%	16,134.56	97.24%	173	98.30%	16,134.56	97.24%	\$805,196.51	0	0.00	0.00%	141	13,560.81	81.73%	33	2,573.75	15.51%
Female	3	1.70%	458.50	2.76%	3	1.70%	458.50	2.76%	\$31,286.52	0	0.00	0.00%	2	362.50	2.18%	1	96.00	0.58%
Veteran	1	0.57%	72.00	0.43%	1	0.57%	72.00	0.43%	\$3,355.20	0	0.00	0.00%	1	72.00	0.43%	0	0.00	0.00%
Total Employees	176		16,593.06		176		16,593.06		\$836,483.03	0	0.00		143	13,923.31		34	2,669.75	

SAMPLE

Report Date: 12/24/2021 Date Range: 1/1/2000 – 12/20/2021

JOB COORDINATOR PANEL

as of December 2023

Conservation Conservation 11.6					
Casamar Group, LLC	Del Richardson & Associates, Inc.				
Joe Garcia	Del Richardson				
23335 Alamos Lane	510 S. La Brea Avenue				
Newhall, CA 91321	Inglewood, CA 90301				
TEL: 661.254-2373	TEL: 310.645.3729 ext. 229				
Fax: 661.253.0549	FAX: 310.645.3355				
jgarcia@casamargroup.com	Del.Richardson@drainc.com				
Harris & Associates	Managed Career Solutions, Inc.				
John W. Harris	Philip Starr				
865 S. Figueroa Street	3333 Wilshire Blvd., Suite 405				
Los Angeles, CA 90017	Los Angeles, CA 90010				
TEL: 213.489.9833	TEL: 213.355.5312				
FAX: 626.316.7103	FAX: 213.381.5053				
john@jwharrislaw.com	pstarr@mcscareergroup.com				
Mindful Integration of Construction Services	Modern Times, Inc.				
Theodora Oyie, MBA	Joseph Hernandez				
	1892 E. Altadena Drive				
5665 Wilshire Blvd. #1114					
Los Angeles, CA 90036	Altadena, CA 91001 TEL: 213.810.6105				
TEL: 323. 383.9844	FAX: 626.316.7103				
inclusion@mics.us					
	joe@moderntimesinc.com				
Onesimus, Inc	Pacific Resources Services Corporation				
Michael Richardson	Ben Ocasio				
129 E. 136 th Street	11421 Lambert Ave.				
Los Angeles, CA 90061	El Monte, CA 91732				
TEL: 310.701.0359	TEL: 626.800.4006				
profitableanduseful@gmail.com	FAX: 626.800.4140				
	bocasio@pacificresourcesservices.com				
	PDA Consulting, Inc.				
Padilla & Associates, Inc.	PDA Consulting, Inc.				
Padilla & Associates, Inc. Patricia Padilla	Pamela Penn				
	Pamela Penn				
Patricia Padilla 211 East City Place Drive	Pamela Penn 8901 S. La Cienega Blvd. Suite 201				
Patricia Padilla	Pamela Penn				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group Elizabeth Solis	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com Power2Workers Christiana Faulkner				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group Elizabeth Solis	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com Power2Workers Christiana Faulkner				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group Elizabeth Solis 131 N. El Molino Ave., Suite 100	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com Power2Workers Christiana Faulkner 5505 S. Vermont Ave.				
Patricia Padilla 211 East City Place Drive Santa Ana, CA 92705 TEL: 714.225.0116 ppadilla@padillainc.com Playa Vista Job Opportunities and Business Services Mary Taylor 4112 S. Main Street Los Angeles, CA 90037 TEL: 323.432.3955 FAX: 323.432.3955 FAX: 323.432.3995 mtaylor@pvjobs.org TSG Enterprises, Inc. dba The Solis Group Elizabeth Solis 131 N. El Molino Ave., Suite 100 Pasadena, CA 91101	Pamela Penn 8901 S. La Cienega Blvd. Suite 201 Inglewood, CA 90301 TEL: 310.910.0940 pamela.penn@pdaconsultinggroup.com TransCal Services, LLC Jeffery Henderson 6109 S. Western Ave., Suite 308 Los Angeles, CA 90047 TEL: 323.305.6470 FAX: 323.305.6471 jhenderson@transcalservices.com Power2Workers Christiana Faulkner 5505 S. Vermont Ave. Los Angeles, CA 90037				



ATTACHMENT 4

List of Contracts and Corresponding Adjustment Factors/Special Requirement Form

JOC CONTRACT BY FACTORS AND REQUIREMENT FORMS

JOC Contract No.	OSHPD Factors	Special Qualification and Requirements for OSHPD Contracts	Specialty Factors	Special Qualification and Requirements for Specialty Contracts	
2401CP	X	X			
2402CP	Х	X			
2403CP			X	X	
2404CP			Х	Х	
2405CP			X	X	
2406CP			X	X	
2407GG	Х	X			
2408GG	X	X			
2409GG	X	X			
2410GG	X	X			
2411GG	X	X			
2412GG			X	X	
2413GG			X	X	
2414GG			X	X	
2415GG			X	X	
2416GG			X	X	
2417GG			X	X	
2418GG			X	X	
2419GG			X	X	
2420GG			X	X	
2421GG			X	X	
2422GG			X	X	
2423GG			X	X	

ATTACHMENT 5

Pre-Bid Presentation by BRCD



Job Order Contracts
2401 to 2423
(23 Low-Bid JOC Contracts)
Mandatory Pre-Bid Conference
No. BRC0000515

January 16, 2024, at 2 p.m. via Microsoft Teams

Electronic Sign-In Sheet

This is a Mandatory Pre-Bid Conference for JOCs 2401 – 2423. It is required that the Owner or President of the bidding firm attend this meeting. Please email me your company's Articles of Incorporation or Statement of Information naming the Owner or President of your firm by close of business tomorrow, **January 17**, **2024**.

Ivonne Pena, Contract Administrator ipena@dpw.lacounty.gov (626) 458-2585



AGENDA

- Project Team
- Background
- Scope of Services
- Contract Information
- 3 JOC Consultants (subject to change)
 - Cannon/Parkin, Inc. (SimpleBid)
 - The Gordian Group, Inc. (Gordian Cloud)
 - JAMB Services, Inc. (Building in Cloud)



PROJECT TEAM - BUSINESS AND RELATIONS CONTRACT DIVISION (BRCD)

County Job Order Contracts (JOC) Team

Brian Soria, Contracting Unit Head

- Mark Martinez
- Ivonne Pena
- Joseph Chang
- Jennell Hluz
- Michael Sanchez

JOC Consultants - The County will have representatives from each JOC System.



BACKGROUND

- Job Order Contract (JOC) is a competitively bid, firm-fixed-price indefinite-quantity contract where the Contractor may perform an ongoing series of individual Projects at different locations throughout the County.
- JOCs are used for the anticipated need for various projects, including repair, remodeling, refurbishment, and maintenance work for County general and special fund departments. It includes detailed repair and remodel tasks that have established unit prices.
- Each JOC can be used for various repair, remodel, refurbishment, and/or maintenance work.
- The Contractor, under the JOC contract, furnishes management, labor, materials, equipment needed to perform the work.
- The JOC contract includes a Unit Price Book (UPB) containing construction tasks with preset Unit Prices (referred to as "Prepriced Tasks").

SCOPE OF SERVICES

Job Order Contracting (JOC) is one of the Project Delivery Methods

Public Works uses JOCs to Support the following:

County Capital Improvement Program

Repair, renovation, and/or expansion of building facilities

County Deferred Maintenance Program

Maintenance and repair of existing building facilities

JOC CANNOT BE USED FOR NEW CONSTRUCTION!



Contract Requirements

- The bidder must have a B license for General Construction Work with the California State License Board.
- The Bidder must provide a bid bond for 10% of total contract value \$570,000.
- The Bidder must complete the Special Qualifications and Requirements Forms for Specialty Construction and/or OSHPD Construction.
- The Preference Programs (LSBE, DVBE, and SE) requires that a business must complete certification prior to requesting a preference in a solicitation.
 - Local Small Business Enterprise (LSBE)
 - Disabled Veterans Business Enterprise (DVBE)
 - Social Enterprise (SE)



CONTRACT INFORMATION

We will award 23 Low Bid Job Order Contracts using 3 Different Job Order Contract Systems (subject to change):

- Cannon/Parkin, Inc. (The SimpleBid JOC System)
 JOCs 2401CP through 2406CP (6 Contracts)
- The Gordian Group, Inc. (Gordian Cloud System)
 JOCs 2407GG through 2422GG (15 Contracts)
- JAMB Services, Inc. (Building in Cloud)
 JOCs 2422JS and 2423JS (2 Contracts)
- The Unit Price Book and the Contractor's bid Adjustment Factors will be incorporated into the awarded contract.
- Each Contract not-to-exceed amount is \$5.7 million for a 1-Year Term
- All Unit Price Books are dated February 2023



BID CALCULATION AND ADJUSTMENT FACTORS

The Contractor bids four adjustment factors that will be applied against the prices set forth in the Unit Price Book.

These adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities.

Factor A, shall be multiplied by .25,

Factor B shall be multiplied by .25

Factor C, shall be multiplied by .25

Factor D shall be multiplied by .25.

These four numbers will then be added together for a composite factor. The bidder's total composite factor will then be multiplied by the total contract value (\$5,700,000), minus County Program Preference (if applicable), to determine low bid.

The bidder with the lowest composite factor is the apparent low bidder.



JOC CONSULTANT INFORMATION

- There will be an information guide from each JOC Consultant that has information on their JOC System and Unit Price Book which will be included in Notice to Bidders A and issued this week.
- Each Bidder is responsible for independently reviewing the information guide and reviewing the Unit Price Book associated with each JOC System prior to submitting bids.



CONTRACT INFORMATION

Contractors will be able to bid on two types of Contracts:

- Contract 1 (Specialty/General Construction) Four Factors:
 - Specialty Construction projects to be performed during Normal Working Hours and Other Than Normal Working Hours
 - General Construction projects to be performed during Normal Working Hours and Other Than Normal Working Hours
- <u>Contract 2</u> (OSHPD/General Construction) Four Factors:
 - OSHPD Construction projects to be performed during Normal Working Hours and Other Than Normal Working Hours
 - General Construction projects to be performed during Normal Working Hours and Other Than Normal Working Hours

Refer to Attachment 9 in the solicitation for the breakdown of contracts.



CONTRACT INFORMATION

Contract Type Requirements:

- <u>Contract 1</u> (Specialty/General Construction) Complete Bid Submittal Form V, Special Qualification and Requirements for Specialty Contracts
- <u>Contract 2</u> (OSHPD/General Construction) -Complete Bid Submittal Form U, Special Qualification and Requirements for OSHPD Contracts



SPECIAL QUALIFICATION AND REQUIREMENTS FORM OSHPD CONSTRUCTION (FORM U)

Requirements and Qualifications:

- 1. All bidders responding to this solicitation shall have completed within the last 10 years preceding the bid start date at least one new or renovated hospital project in the State of California, under the jurisdictional review of the Office of Statewide Health Planning and Development (OSHPD). The monetary value of the Project must have been at least \$2 million (hard construction costs);
- 2. Completed within the last 10 years preceding the bid start date at least one hospital project that involved the renovation or seismic retrofit in existing functioning facilities that have similar system requirements for environmental controls as those found in hospitals and knowledge of infection control procedures. Acceptable projects may include, but are not limited to, clinical and research laboratories, clean-rooms, pharmaceutical facilities, and surgery clinic projects; The monetary value of the Project must have been at least \$2 million (hard construction costs);
- 3. The General Contractor Firm must have been in the construction industry at least (10) years; and The General Contractor must have an experience modifier rate at or below 1.2 for the last three-years prior to the bid date.
- 4. Minimum of two key personnel (project manager and/or superintendents) who will be assigned to this contract and must have experience on California hospital building projects under the jurisdictional review of OSHPD within the last ten (10) years



SPECIAL QUALIFICATION AND REQUIREMENTS FORM SPECIALTY CONSTRUCTION (FORM V)

Requirements and Qualifications:

- 1. The General Contractor Firm must have been in the construction industry at least (10) years
- The General Contractor must have an experience modifier rate at or below
 1.2 for the last three-years prior to the bid date.



BID FORMS DUE AT BID OPENING

- Bid Form (Each Bid)
- Bid Bond (Each Bid)
- Request for County Program Preference Consideration
- Non-Collusion Affidavit
- GAIN/GROW Participation Affidavit
- False Claims
- Civil Litigation
- Criminal Convictions
- Debarment
- Labor Law/Payroll Violations
- Contractor Employee Jury Service Program
- · Industrial Safety Record
- Injury and Illness Prevention Plan (IIPP) and Code of Safe Practices (CSP) Affidavit
- Affirmative Action Compliance
- Bidder's Qualifications and Business References
- Insurance Requirements
- Certification of Compliance with the County's Defaulted Property Tax Reduction Program
- Pre-Award Survey
- Zero Tolerance Human Trafficking Policy Certification
- Special Qualification and Requirements for OSHPD Contracts
- Special Qualification and Requirements for Specialty Contracts
- Compliance with Fair Employment Hiring Practices Certification
- Disallowed Cost Attestation
- Contract Electronic Signatures Certification
- Avoidance of Conflict of Interest



ISSUING JOC WORK

- Contract is awarded
- Projects are assigned to the contract
- County's Project Manager issues a Request for Proposal (RFP) for the project
- The Contractor, County's Project Manager and JOC Consultant Representative attend a joint scope meeting to review the scope of the project.
- Contractor receives the RFP and uses the JOC Consultant software to prepare a proposal for the project.
- County PM will review the proposal and request edits if needed.
 The County Project Manager will work with the Contractor until a proposal is approved.
- The County will issue a Notice to Proceed to the Contractor.



FREQUENTLY ASKED QUESTIONS

1. Do the JOC Contractors receive training to use the JOC Systems?

Yes, after award of contract training will be given to JOC Contractors in the respective JOC system. Training is available anytime for any project manager on your team.

2. What if an item is needed that is not currently in the unit price book?

- County PM will coordinate and work with JOC contractor and JOC Consultant representative to include any new task items into the "Live" book using Line-Item Addition Request Form (Form is accessible in each consultant's software).
- The item will be added no later than 5 working days into "Live" book after receiving complete and acceptable Line-Item Addition Request Form.
- Price factor applicable to JOC contract will be applied to new task items added to Live book.

3. How is an adjustment factor applied to a project?

Adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities. Consideration of when the work is to be performed will determine the factor of normal working hours and other than nonworking hours.



BID EXPRESS

You may submit your proposal electronically through Bid Express

This is a third-party website. The County is not associated with this site.

Refer to set up guide for instructions and customer support information

First time users:

Register your company as soon as possible.

www.bidexpress.com

Create a digital ID, notarize & send to Bid Express

Allow enough time for files to upload. It is recommended to start upload at least 2 hours prior to deadline. Late or incomplete files will not be accepted.

There is a nominal service fee to use Bid Express



Bid Express Bid Submission Layout

- Folders for JOC 2401 Through 2423
- Folder for OSHPD Forms
- Folder for Specialty Forms
- Misc. Folder



Questions?

Please type in your questions or feel free to turn on your Microphone and ask.



CLOSING

Thank you for attending today's Mandatory Pre-Bid Conference

Public Works Business Opportunities

https://dpw.lacounty.gov/contracts/Opportunities.aspx

Send in any questions no later than 5:00 p.m. on January 20, 2024.

Ivonne Pena ipena@dpw.lacounty.gov (626) 458-2585

Bids are due at 9:00 a.m. on January 30, 2024. The Bid opening will be held at 2:00 p.m. A link will be posted on the project website the day of the bid opening.



ATTACHMENT 6

Pre-Bid Meeting Sign- In Sheet

23 Various Low Bid JOCs Pre-Bid Meeting Sign- In Sheet

D Business Name	Your Name	Your Title	Company Address	Contracto	or S E-mail Address	Phone Number (#
1 LA DPW	Ivonne Pena	Contract Administrator	900 S. Fremont Avenue	Prime	ipena@dpw.lacounty.gov	(626) 458-2585
2 Harry H. Joh Construction Inc.	Harry Joh	President	7303 Somerset Blvd., Paramount, CA 90723	Prime	harry@hjconst.com	(714) 606-8332
3 New Creation Builders	Jimmy Chung	President	17809 Clark Avenue Bellflower CA 90706	Prime	jc@newcreationbuilders.com	(213) 216-8568
4 Dewberry Design-Builders Inc.	Robert J. Austin	Vice President	13829 Artesia Boulevard, Cerritos, CA 90703-9000	Prime	raustin@dewberry.com	(661) 964-7850
		Authorized				
5 Vincor Construction, Inc.	Joshua Tarzjani	Representative	2651 Saturn Street, Brea, CA 92821	Prime	josh@vincorinc.com	(714) 528-2900
		Dir. of Business				
6 Marquez Cable Systems Inc.	Robert Hawk	Development	10759 Forest St. Santa Fe Springs, CA 90670	Sub	rhawk@marquezcable.com	(562)9465505
7 Harry H. Joh Construction Inc.	Harry Joh	President	7303 Somerset Blvd., Paramount, CA 90723	Prime	harry@hjconst.com	(714)606-8332
8 AMTEK Construction	Alan Sayce	Vice President	946 N. Lemon St., Orange CA 92867	Prime	alan@amtekconstruction.com	(562)696-7111
9 Prime Painting Contractors, Inc.	Bobby Tsangaris	CFO/Treasurer	17033 Gledhill Street	Prime	hq@primeptg.net	(818) 833-8866
		President / Director of				
10 Marquez Cable Systems, Inc.	Joe F. Marquez	Operations	10759 Forest St Santa Fe Springs Ca. 90670	Sub	jfm@marquezcable.com	(562) 946-5505
11 RMJ GENERAL CONTRACTOR SERVICES	REGINALD M JOHNSON	OWNER	13012 MCMINLEY AVE	Prime	reginald1531.rj@gmail.com	(323) 845-5285
		Authorized				
12 MTM Construction, Inc.	Michelle Lee	Representative	16035 Phoenix Drive City of Industry, CA 91745	Prime	michellelee@mtminc.us	(626) 934-1112
13 IMWIS	Karla Talisse	CDM	550 hope street	Sub	ktalisse@imwis.com	(661) 341-0765
		Business Development				
14 TransCal Services, LLC	Brentney McGowan	Coordinator	6109 South Western Avenue, Suite 103	Sub	bmcgowan@transcalservices.com	(424)227-3569
15 MIK Construction, Inc.	Billy Kim	President	11727 Arkansas Street, Artesia, CA 90701	Prime	billykim@mikinc.us	(562) 941-2400
16 JAMB Services	Dee Dee Zepeda	PM	4403 Manchester Avenue	Sub	deedeez@jambservices.com	(323) 365-6906
17 MIK Construction Inc.	Steve Han	Coordinator	11727 Arkansas Street, Artesia CA 90701	Prime	stevehan@mikinc.us	(310) 600-7592
18 SJD&B, Inc.	Simon Jeon	President	20451 Valley Blvd. Walnut, CA 91789	Prime	simon.j@sjdandb.com	(909) 481-0001
19 Angeles Contractor, Inc.	Young Kang	President	783 Phillips Drive, City of Industry, CA 91748	Prime	ywkang@angelescontractor.com	(626) 923-3800
20 New Creation Builders	Jimmy Chung	President	17809 Clark avenue bellflower ca 90706	Prime	jc@newcreationbuilders.com	(213) 216-8568
		Business Development				
21 TransCal Services, LLC	Brentney Rene McGowan	Coordinator	6109 S Western Ave, Suite 103	Sub	bmcgowan@transcalservices.com	(424) 227-6539
22 TransCal Sevices, LLC	Jeff Henderson	Owner	6109 S Western Ave, 103, Los Angeles, CA 90047	Sub	jhenderson@transcalservices.com	(818) 419-2581
23 New Creation Builders	Tony Ponco	VP	17809 Clark Avenue Bellflower CA 90706	Prime	tp@newcreationbuilders.com	(909) 225-5851
24 New Creation Builders	Rod Cayabyab	Estimator	178090Clark Avenue, Bellflower CA 90706	Prime	rc@newcreationbuilders.com	(562) 804-0478
25 NEW CREATION BUILDERS	ARTHUR MAGTIBAY	Vice President	17809 Clark Avenue, Bellflower, CA 90706	Prime	am@newcreationbuilders.com	(562) 804-0478

ATTACHMENT 7

Presentation by Cannon/Parkin, Inc. (SimpleBid)



Job Order Contract Pre-Bid Conference

County of Los Angeles Department of Public Works

Low Bid JOCs 2401CP through 2406CP (6 Contracts)

January 16, 2024







Job Order Contracts

2401CP, 2402CP, 2403CP

2404CP, 2405CP, 2406CP

Max Contract \$5,700,000 (1) year contracts

Award / NTP Pending







Agenda

- 1. FOS Introduction
- **Job Order Contracting Overview**
- Simplebid® Unit Price Book (UPB)
- Demonstration Simplebid® Software
- Review Contract, Project, Work Order Entry









JOC Team



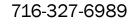
James Matz National Account Manager



Andrew Larson Product Manager







amilosch@foscd.com





Dennis Downs Account Manager



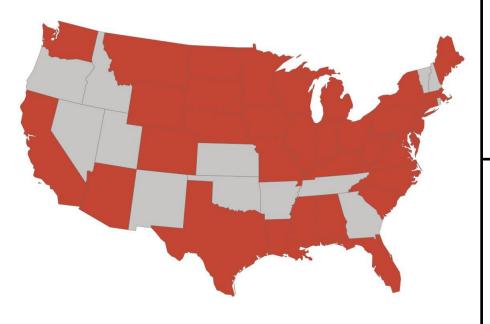






Professional Services & Software Consultancy Powered by a Global A/E Firm

National experience serving all public sectors



- Simplebid® JOC platform
- Cost estimating
- Facility condition assessments
- Physical asset management strategy
- FOScore® capital planning platform

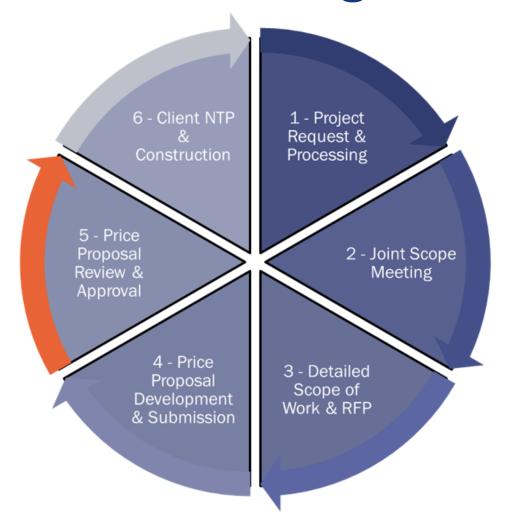
#1 Worldwide

Existing Facilities Solutions

World Architecture 100, 2021, 2022, & 2023



Job Order Contracting Overview











Job Order Contracting Overview

- JOC is an Indefinite-Delivery, Indefinite-Quantity (IDIQ) construction procurement method
- Job Ordering process based on a master contract and set unit prices for construction tasks
- Enables numerous projects to be awarded through a single competitive bid
- Creates a transparent & auditable procurement environment
- Supports the development of contractor/client relationships







- Tenant improvement projects, replacement, renovation Various Projects - Maximum, not-to-exceed contract amount for each contract is \$5,700,000.
- Typical Construction Projects: Repair, Maintenance, Replace for buildings, grounds, libraries, secure facilities, IT room upgrades, clinics, etc. NOT FOR NEW CONSTRUCTION









Four Key Components to the JOC Program

Job Order Contract

Unit Price Book (UPB)



Simplebid® Platform



Team Collaboration









Four Key Components to the JOC Program

Job Order Contract



- The job order contract is awarded through competitive solicitation
- Contains general conditions and other contractual requirements
- Defines awarded contractor adjustment factors and performance period
- Vehicle that allows owner to issue task orders







Four Key Components to the JOC Program

Unit Price Book (UPB)



The CimpleDid® Dee

Job Order Contracting
Simplebid® Cost Book
For The County and Bidders

Client: The County of Los Angeles - Department of Public Wo

Publication Date: February 24, 2023





- The UPB is used to determine adjustment factors during bidding
- Used to build price proposals
- Includes direct costs for measurable units of work organized by CSI MasterFormat
- Each line item includes costs for labor, materials, and equipment to accomplish the described task
- All costs are subject to the local market, including prevailing wages





Four Key Components to the JOC Program

Simplebid® Platform



- The Simplebid software is used by the agency and contractors to accomplish the task order procurement process
- Creates a consistent and intuitive environment for issuing projects, producing task order proposals, creating documents, and sharing information
- In-depth training will be provided to agency staff including awarded contractors









Four Key Components to the JOC Program

Collaboration



- A collaborative working relationship with shared goals is fundamental to the success of a JOC program
- Owner, Contractor, FOS Consultant working together to execute LADPW mission. Together we all succeed.
- Participating in the JOC program is a great way for contractors to receive consistent work and develop a strong relationship with agencies
- Responsiveness of staff and consultant keeps the program running smoothly.

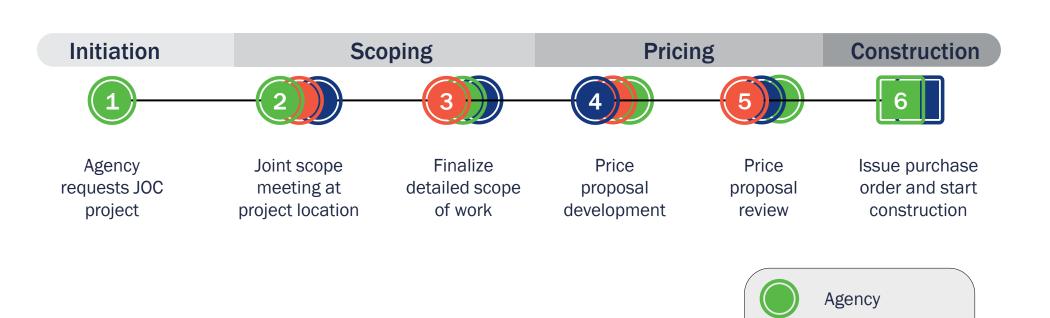








Basic Workflow of JOC Ordering Process







Consultant

Contractor



JOC Contracts through Cannon/FOS by Requirement Forms & Factors

Contract Number:	Contract Type:
2401CP	Special Qualifications & Requirements for OSHPD,
	OSHPD Factors
2402CP	Special Qualifications & Requirements for OSHPD,
	OSHPD Factors
2403CP	Special Qualification & Requirements for Specialty
	Contracts, Specialty Factors
2404CP	Special Qualification & Requirements for Specialty
	Contracts, Specialty Factors
2405CP	Special Qualification & Requirements for Specialty
	Contracts, Specialty Factors
2406CP	Special Qualification & Requirements for Specialty
	Contracts, Specialty Factors





Simplebid® Unit Price Book (UPB)

- Consists of the "Rulebook" and the unit price line items
- Predetermined database of measurable construction unit prices
- Used to develop price proposals for issued job orders
- Each line item includes a task description and applicable supplemental information defining what is included in the unit price
- Each line item includes labor, material, and equipment costs for a defined task
 - Direct costs only
 - Current local costs of material and equipment
 - Current local prevailing wage rates for labor









New Item Request

		Simplebid® Contracts Projects Work Orders Proposals Reports ‡ ☑	
Item Request	FOS Internal	FOS Internal - Workflow	
Request New Iter as possible so our e	ms - Please use t stimating team ca	e below form to request new items that are not in the cost book. Please allow up to 5 business days for your request to be reviewed, you will be notified by email when a decision has been made on your requested items. Please predetermine if your item is eligible for addition to the cost book.	rovide as much deta
			Back To Request Li
Book Version: Requestor: System Work Order Ellent Work Order # Work Order Name Project Manager		Milosch, Andrew	
CSI Number *		w w	
Unit Of Measure *		EA	
Expected Installed (Qty *		
Expected Material P	rice *	\$0.00	
Expected Labor Price	e *	\$0.00	
Expected Equipmen	t Price *	\$0.00	
tem Description/No			
Contact Person:	1011	Please provide the contact information for the person most knowledgeable about the item to be installed:	
Contact Name: *		Prease provide the contact information for the person most knowledgeable about the term to be installed:	
Contact Phone: *			
Contact Email: *			
Upload Documen	ts	Please provide any necessary documents to ensure our estimating team can provide the best pricing. Example documents that would be helpful include cut sheets, specifications, vendor quotes, etc.	
Select Document To	o Upload:	Choose Files No file chosen	
		Upload File	
* Required Field		Submit	











Preparing Adjustment Factors (A,B,C & D)

- Unit prices multiplied by the quantity and then multiplied by the applicable adjustment factors to determine final pricing for all proposals submitted by an awarded contractor.
- Adjustment factors include general conditions, overhead, profit, taxes, insurance, and other costs of doing business.
 - Refer to the Simplebid UPB Rulebook for cost inclusions and exclusion details
- Soliciting adjustment factors for Contract Types:

Contract 1

- Factor A will be for Specialty Construction projects to be performed during Normal Working Hours,
- Factor B for Specialty Construction projects to be performed during Other Than Normal Working Hours (overtime/non-standard shifts).
- Factor C will be for General Construction projects to be performed during Normal Working Hours,
- Factor D for General Construction projects to be performed during Other Than Normal Working Hours (overtime/non-standard shifts)

Contract 2

- Factor A will be for OSHPD projects to be performed during Normal Working Hours,
- Factor B for OSHPD projects to be performed during Other Than Normal Working Hours (overtime/non-standard shifts).
- Factor C will be for General Construction projects to be performed during Normal Working Hours,
- Factor D for General Construction projects to be performed during Other Than Normal Working Hours (overtime/non-standard shifts)

Adjustment Factors shall apply to every Task in the Unit Price Book.









ADJUSTMENT FACTOR INCLUSIONS					
Overhead	Profit	Safety Meetings			
Bonds	Supervision	Proposal Development			
Insurance	Training	Sub-Contractor Management			
Scoping	Quality Control	Entry/Exit to job site			
Proposal Review	Closeout	Redline drawings			
Sketches	Invoicing	Warranty work			
Mobilization	Mobilization	Mobilization			







SF 104720 LVT - Luxury Vinyl Tile

100% vinyl, enhanced wear surface, 1/8" thick 09-65-19

Quantity Book Price Book Total Factor Bid Price

1.20 350.00 х \$8.32 \$2,912.00 х \$3,494.40

Subcontractor 1

Contractor's Note:

Replaces sheet vinyl originally spec'd

(Quantity x Book Price = Book Total) x Adjustment Factor = Bid Price









JOC Task Order Sample Documents



COUNTY OF LOS ANGELES

DEPARTMENT OF PUBLIC WORKS

August 11, 2021

Mr. Test Contractor CD Test Contractor 123 Main Street Los Angeles, CA 90001

Dear Mr. Contractor:

FACILITY NAME:

JOB ORDER CONTRACT

WORK ORDER NO .: 2001CP-001-01S1; C.P. 80001; Project P90001HR

Main Street Center

LOCATION: 100 Maple Street Los Angeles, CA 90002 Low Bid

CONTRACT REFERENCE: 2001CP/PW15000

The County of Los Angeles requests that you provide a complete work order proposal package in electronic format for the above-referenced work order. Your proposal package shall include a detailed cost proposal, subcontractor list and estimate, work schedule, and any other relevant documentation

Enclosed is the Proposed Detailed Scope of Work that was discussed at the Joint Scope Meeting held on August 2, 2021.

Additional Work Order Requirements:

Proposed Due Date On or before August 25, 2021

Proposed Work Duration: 212 Calendar Days

NOTE: Liquidated Damages WILL Apply.

Mr. Test Contractor August 11, 2021

If you have any questions or require additional information regarding this Request for Proposal, please contact me at (555) 300-1020.

Director of Public Works

Jackie Jones Project Manager

Mr. Test Contra					
August 11, 202	1				
Page 3					
		EN	CLOSURE		
		DETAILED	SCOPE OF WO	RK	
WORK ORDER	TITLE:	Tenant Impro	vement Project		
WORK ORDER	NO.:	2001CP 001	01S1; C.P. 8000	; Project P900	001HR
DETAILED SC	OPE OF	[Proposed	☐ Fina	
The scope of work	for the project	is to accomplish	all work identified	and be consistent	with the
			d below for a compl		
Plans:					
Smith - West					
Tenant Improve	ment Project				
100 Maple St.,					
		00 & S10000	3-19-ABCD		
	12300.00.0 (
Dated:	OSHPD appr	roved sets dat	ted 1/23/21 &1/3	0/21	
Specs:					
As noted in Pla	ns				
Basic Scope It	ems:				
Install/remove co	onstruction ba	rriers and HVA	C/Exhaust as requ	red and satisfact	ory for all phases
of the work.					
	sting floor tile	and portions of	of existing concrete	slab/trench dra	ins/drainage pipin
as required.	rade and form	awork for new	drain lines, concre	to clab, and tren	ch draine
					or the new stoves.
Prepare concrete				tirear apgrades i	or the new stoves.
Install flooring, c					
Install and ancho					
			stall them back at	the same location	ns to allow new
flooring to be ins	talled.				
		ompleted and	signed off by build	ing inspector wit	hin required
construction dur					
	ons of complet	ed phases, are	a within construct	on barrier to be	cleaned per
plan/requiremen			with daily busines		







- Use information from previously completed projects, verify current market conditions and costs for labor, materials, and equipment
- Examples of relevant past projects:
 - Roofing repair and replacement
 - Interior tenant improvements
 - Mechanical equipment installation
 - Lighting fixtures
 - Sidewalk repair and replacement









* Add overhead & profit costs from past projects to see total compensation

Unit Price Book Costs

Item	Unit Price
Demolition	\$15,000
Install Item 1	\$40,000
Install Item 2	\$55,000
Subtotal (Direct)	\$110,000



Past Project Costs

ltem	Unit Price
Sub/Trade (Direct)	\$94,000
Meetings*	\$3,000*
Project Management*	\$6,000*
Office & Support*	\$4,000*
Profit*	\$9,000*
Total Project Costs	\$116,000

Soft costs and percentages for example only







Use the difference of the unit price book cost and past project cost to calculate adjustment factor

UPB Cost (Direct): \$110,000 \$116,000 Past Project Cost (Total):

Adjustment Factor Calculation: 1 x (Past Project Total Cost ÷ Unit Price Book Cost)

 $1 \times (\$116,000 \div \$110,000)$

1.0545 Adjustment Factor:

Check Work \$110,000 × 1.0545 = **\$116,000**









- Low adjustment factors can be detrimental to your relationship with LADPW
 - Attempts to artificially inflate price proposals will not be tolerated
 - Line items and quantities must only reflect the detailed scope of work
 - JOC Consultants will reject proposals that do not reflect the detailed scope of work
- Awarded contractors will be held to the submitted factors for the duration of the contract term
- JOC Contracts are relationship-based. Your performance may dictate volume of job orders, contract option years, and future ability to participate in the JOC program.



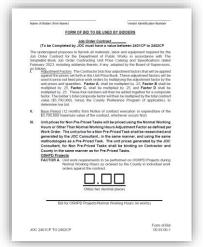




Submitting Your Bid

Use the provided Bid Form Package in the RFB to submit your adjustment

factors.



(21 page document)

Bids may be submitted electronically using Bid Express. (www.BidExpress.com)









Discussion & Reminder

EVENT	DATE
Mandatory Pre-Bid Conference	01/16/2024 - 2:00 PM
Deadline to Submit Questions Required for Bid Submission	01/13/2024 - 5:00 PM
Deadline to Issue Addendum	At the discretion of LADPW.
Bid Package Due	01/30/2024 - 9:00 AM
Bid Opening Online	01/30/2024 - 2:00 PM







ATTACHMENT 8

Presentation by The Gordian Group, Inc. (Gordian Cloud)





JOB ORDER CONTRACTING Mandatory Pre-bid Conference

For Contracts: JOC 2407GG - 2423GG

JANUARY 2024





Common Challenges for Facilities and Procurement





Addressing critical backlog in a timely manner amidst cost controls and change orders





Process delays and difficulty getting "quality" contractors to respond or engage





Rising costs have potentially reduced spending power





Creating accurate construction and maintenance cost estimates





Meeting project timelines and budgets





Staff issues due to peak volume, too many projects or retirements





or auditability of inclusion programs

The Process

Joint Scope Meeting

You schedule a meeting at the site for those involved to discuss project work the and design details. perform.

Detailed Scope of Work

You prepare a Detailed Scope of Work that describes the contractor will

Price **Proposal**

The contractor prepares a Price Proposal by selecting the appropriate tasks from Gordian's Construction Task Catalog® (CTC).

Price **Proposal** Review

You review the Price Proposal to ensure the contractor has selected the appropriate tasks and quantities.

Joh Order Issued

Once the Price Proposal is approved, you issue a Job Order for the contractor to proceed.

Refer to LADPW General Conditions Section 10, Ordering Procedures



Job Order Contracting (JOC)

Definition

- Indefinite delivery/indefinite quantity process (IDIQ)
- Enables facility owners to complete a substantial number of individual projects with a single, competitivelyawarded bid
- Construction Tasks are based on preset costs in a Unit Price Book (UPB)
- Contractors bid an Adjustment Factor to be applied to UPB, resulting in oncall, competitively bid and awarded contractors that are available to perform work at agreed upon prices

Value

- Saves time and administrative costs on construction procurement
- Provides transparent and auditable procurement process that ensures diversity/inclusion
- Fundamentally different construction procurement relationship
 - Contractors are subject to different motivators and behavior
 - Non-adversarial relationship between Owner and Contractor



Contract Documents



- Front End Documents
- Construction Task Catalog®
- Technical Specifications

THE BIG NOTE IS AFTER THE TABLE OF CONTENTS IN THE CTC CATALOG.

Understanding the Construction Task Catalog® Public Works LOS ANGELES COUNTY

- Contractor must review and understand.
- "Using the Construction Task Catalog®"
- Rules of the game.
- Ensures you get paid for all appropriate tasks.
- Using the Construction Task Catalog are pages 00 – 1 to 00-8 of the CTC.



About the CTC:

- ☑ This Construction Task Catalog® (CTC) was developed and customized by <u>The Gordian Group, Inc.</u> specifically for County of Los Angeles, Department of Public Works, priced locally using current labor, material and equipment costs, and published in October 2021.
- ☑ The Gordian Group, Inc. licenses the use of this CTC and other proprietary information and software for the sole purpose of providing Job Order Contracting services to County of Los Angeles, Department of Public Works. Use of this CTC and other proprietary information and software for any other purpose, or for any other entity, is expressly prohibited without the express written consent of The Gordian Group, Inc.

MacterFormatTM

The tasks in this Construction Task Catalog are organized using CSI's MasterFormat.



Wasself come to be produced on thy by CSI and Construction Open function Consents (CSIC). It is expected to the edit and Canadam opprays to CSIC and higher description of the feature of transfers construct CSI an additional or grown information to the CSIC and the CSIC and CSIC

The Unit Prices Include

LABOR COSTS:

- ☑ Labor costs include direct labor through the working foreperson level at straight-time prevailing wage rates including fringe benefits and an allowance for Social Security, Medicare taxes, worker's compensation, payroll taxes, unemployment insurance, and employee benefits.
- Labor costs include unloading equipment, traffic control, materials, and tools, and transporting the same up or down 2 stories and 125' to reach the project site; layout; measuring and cutting to fit;

Department of Public Works

Using The Construction Task Catalog®

performing the task; disposal of excess material; and time for lunch and breaks.

EQUIPMENT COSTS:

- Equipment costs include all equipment required to accomplish the task.
- Mobilization and Delivery are included for all equipment except large equipment (e.g. cranes, bulldozers, excavators, backhoes, bobcats etc.), which exclude mobilization.
- Equipment costs include all operating expenses such as fuel, electricity, lubricants, etc.

MATERIAL COSTS:

- Material costs include the cost of the material, delivery, traffic control personnel, and all incidentals and accessories integral to the installation.
- Material costs include manufacturer's and/o fabricator's shop drawings.
- Material costs for roofing, drywall, VCT, carpet, wall covering, ceiling tile, pipe, conduit, concrete, etc. include an allowance for waste. This list is not intended to be all inclusive, but descriptive of the types of construction materials that are typically sold in standard lengths, sizes and weights.
- Material costs for imported materials (e.g. aggregate, sand, soil, etc.) include delivery up to 15 miles from the closest approved source.

The Adjustment Factors Include:

The Adjustment Factors include the following costs, unless specifically excluded by the terms of the Contract Documents:

BUSINESS COSTS:

Office overhead, including, but not limited to, office space, office equipment, office and management personnel, office supplies, and employee transportation.

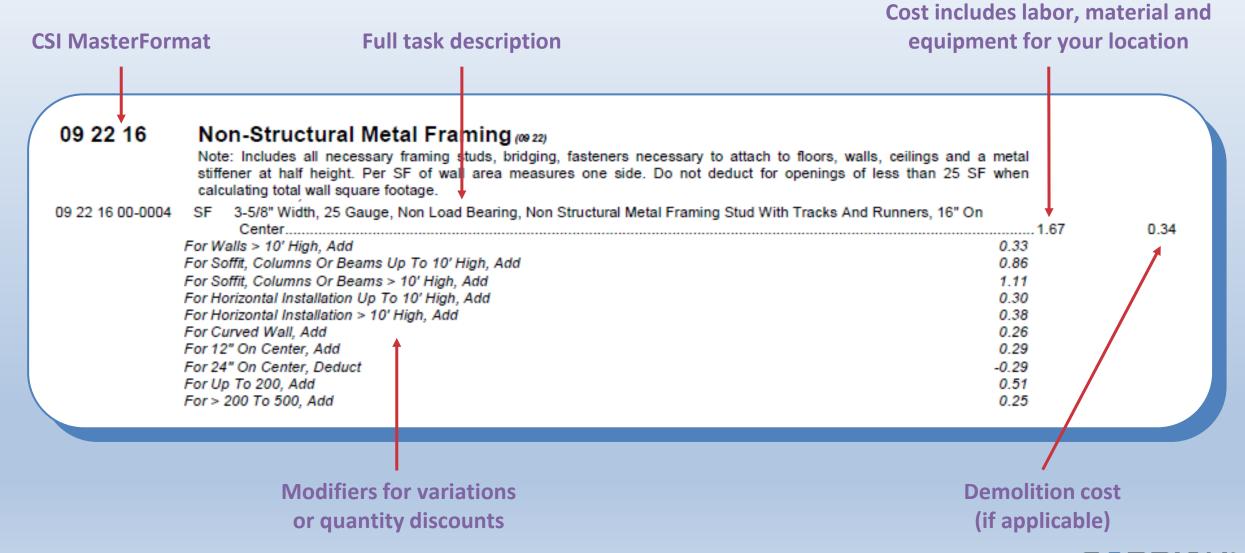
copyright © 2021 The Gordien Group, Inc

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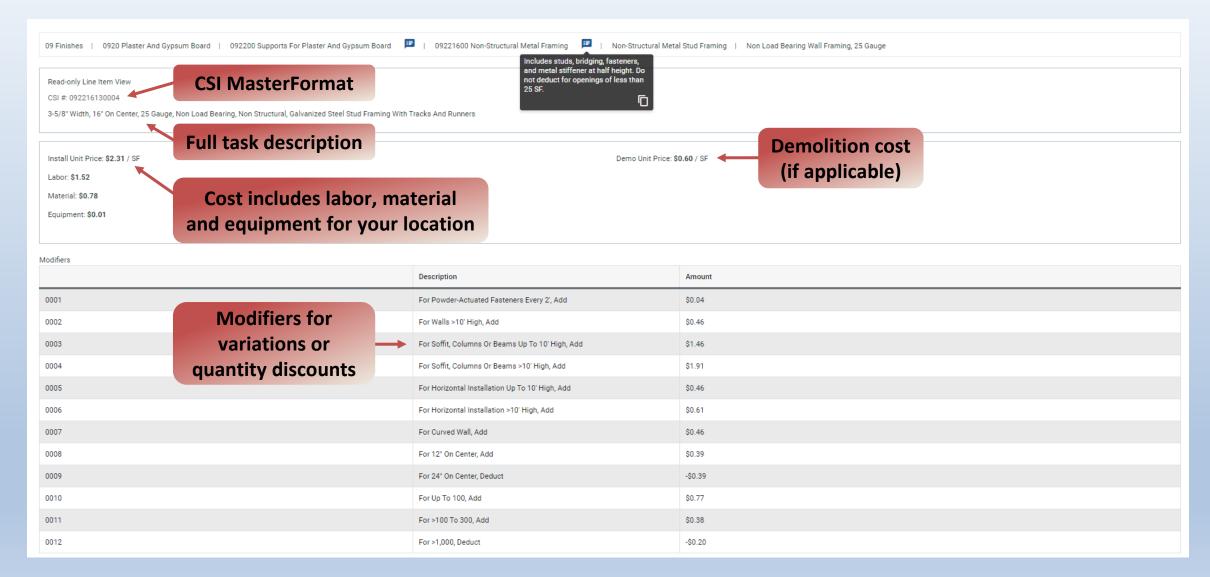
Custom Construction Task Catalog®







Custom Construction Task Catalog®





Technical Specifications

- Specifies Quality of Materials and Workmanship
- Corresponds with Tasks in the Construction Task Catalog[®]



Technical Specifications

Note: Customizing these documents is the responsibility of the Gordian tea



02958 **Concrete Tank Lining** (02950)

02958-0001

Note: Price includes pressure washing inside of tank and surrounding areas as necessary, building of barrier to prevent debris from escaping out of tank with plastic. Set-up and take down of scaffolding. Two visual inspections, once when tank is emptied to assess cracks, and once after the hydro-blasting. DWM will fill and drain any and all adjacent tanks. Removal and disposal of any and all debris in DWM containers. Sandblasting, injection repair of cracks up to 100' and 10' of epoxy coated rebar, prime coat all exposed steel with specified prime coat, filling of corners, removal and disposal of debris by bags or buckets, disposal of debris in Department of Water Management waste containers. Repair of drain box and pipe penetrations, application of specified cement based leveling compound where required. Installation of initial primer and conductive primer, installation of the matt resin system per specifications, installation of two scratch coats and specified primer. Mat and resin corner coving, application of base coat, troweling on of fiberglass mat system and rib roll, and application of clear grout coat. Spark test and pull test of tank with applicable testing equipment. Cost for lining material representative to be present during the spark and pull test with applicable equipment. Install 2 layers of top coat on all walls floor and ceiling. Final visual inspection of tank. Price includes working in a confined space including setting up of equipment and material in the combined space. Price includes air monitoring, air monitoring equipment and the set-up and take down of that equipment. Price also includes all equipment, tools, materials and signage necessary to complete the work described above. Price excludes emptying contents out of tank and filling and draining of adjacent tanks.

02MOD-1223 For Quantities >9000 To 18000, Deduct

02MOD-1224 For Quantities >18000, Deduct

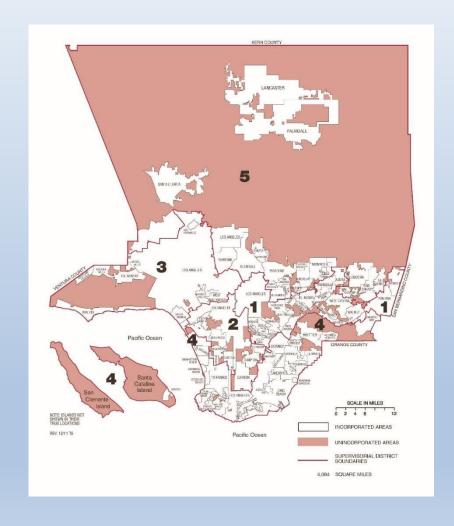
-2.72

-4.54

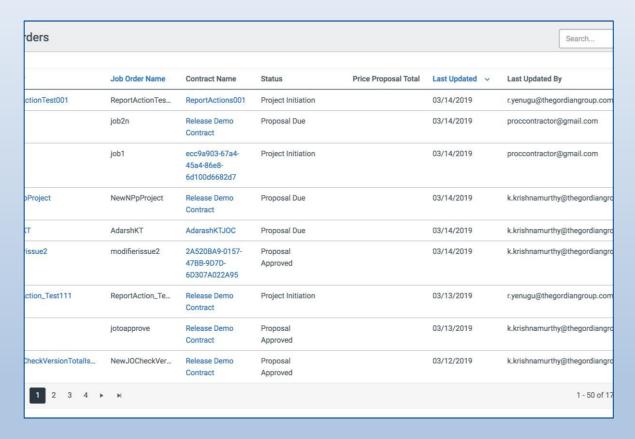


Solicitation Details

Projects may be at any location within the entire County



Solicitation Details



Internet Based Software Provided with Contract

- JOC Gordian Cloud Software Expedites the Job Order Process
 - Price Proposals
 - Subcontractor Lists
 - Tracking Dates
 - Required Job Order Forms
- Training provided

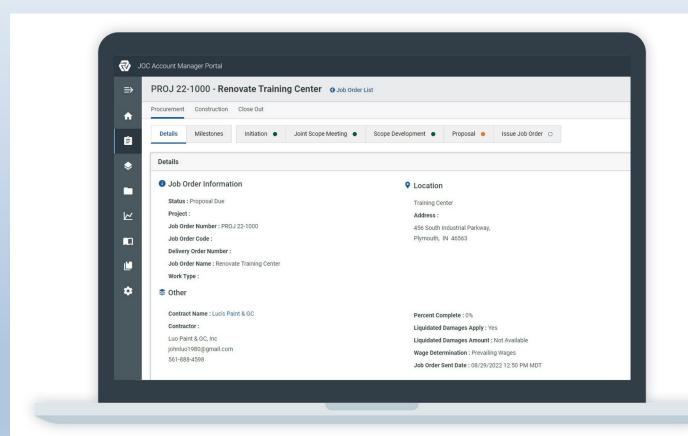


JOC on Gordian Cloud

Instant access to your customized CTC

Quality Control measures to ensure contract compliance
Version histories of every Price
Proposal
Collaboration tools to communicate with contractors around line-item revisions and project milestones
Milestone tracking

Gordian JOC solutions include access to our secure, cloud-based software, Gordian Cloud.



Sample Project: Detailed Scope of Work

Interior Renovation

- Doors and Hardware
 - Replace 12 interior doors, hinges and hardware
 - Doors shall be 3x7, solid core wood doors
 - Grade 2 locksets with knobs
 - Replace 2 push bar exist devices and door closers on exit doors
- Interior Lighting
 - Replace all lay-in troffer fixtures on first and second floors. 48 in total
 - Replace 4 exit fixtures
 - Replace 12 industrial fixtures in shop area
- Plumbing Fixtures
 - Replace 8 bathroom sinks, 8 faucets, and 8 toilets in men's and women's bathroom in admin building and shop area
 - Replace 4 water fountains
- Replace Boiler
 - Demo existing boiler and as much piping and venting to accommodate new boiler. Install a new 1028 mbh oil fired cast iron boiler. No access for packaged boiler. Must field assemble sections. Provide new piping as required.
- Normal Working Hours Apply

Sample Project: Price Proposal

earch I	by Name, (CSI #, Group, etc Q	All items > Filtering & Grouping Columns								
	ead-only	N200 (100 N		10000000	20000 w 200004000	27000200000	00_10_e014004004004004000		9520000 <u>-0.0000</u> 0000	=unker_looperaresteen	
12	•	CSI Number ~	Description User Notes V	UOM	Install Quantity	Demo Quantity	Adjustment Factor	Line Total	Your Response	Their Suggestion	Reason Comment
	ū	015423000008	User Notes: Provide and install scaffolding for safety. Provide and install scaffolding for safety. Total length of the scaffolding roughly 1,005 lf x 5 lf width x 50 ft height = 251,250 cu.ft. = 2,512.50 CCF	CCF	2,512.50	0	0.8254	\$107,278.58	Accepted	Modified	Type note
	0	015629000003	Installation of Heavy Duty Steel Post And Beam Sidewalk Bridge Assembly User Notes: Provide and install scaffolding for safety.	LF	60.00	0	0.8254	\$6,557.97	Accepted	Accepted	Type note
	b	016619000010	Transfer Demolition Debris Distances Greater Than 125, Per CY Of Material Per 125 User Notes: Construction debris. Construction debris. Large sloped roof = $25 L \times 35 H \times 8$ ea = $7,000$ 6f Narrow sloped roof = $15 L \times 35 H \times 7$ ea = $3,575$ sf All other high sloped roof = $15 L \times 35 H \times 7$ ea = $3,575$ sf All other high sloped roof = $15 L \times 15 H \times 100$ s of Total = $13,575$ sf roof to be demoed x roughlyy 2' thickness (including underlayment) = $84 CY$	CY	84.00	0	0.8254	\$406.29	Accepted	Modified	Type note
	0	017419000004	30" Diameter, Steel Temporary Debris Chute User Notes: Construction debris.	LF	30.00	0	0.8254	\$976.61	Accepted	Accepted	Type note
	b	017419000016	40 CY Dumpster "Construction Debris" User Notes: Construction debris. Large sloped roof = 25 L x 35 H x 8 ea = 7,000 sf Narrow sloped roof = 15 L x 35 H x 7 ea = 3,675 sf All other high sloped roof = Total 580 L x 5 H = 2,900 sf Total = 13,575 sf roof to be demoed x roughlyy 2" thickness (including underlayment) = 84 CY = 3 Dumpsters	EA	3.00	0	0.8254	\$1,680.05	Accepted	Modified	Type note
			07 Thermal And Moisture Protection								
	ů	073113130014	300 LB/SQ, 5' Exposure, Reflective Two Layer Laminated Fiberglass Reinforced, Asphalt Composition Shingle (Cer More User Notes: New Shingle Roofs Large sloped roof = 25 L x 35 H x 8 ea = 7,000 sf Narrow sloped roof = 15 L x 35 H x 7 ea = 3,675 sf All other high sloped roof = Total 580' L x 5' H = 2,900 sf Total = 13,575 sf = 135.75 SQ.	SQ	135.75	135.75	0.8254	\$68,413.17	Accepted	Modified	Type note
		Modifier 0307	For Steep Roof, Over 7 To 12, Add		65.75			\$3,509.64			
	0	073113130022	Architectural Hip And Ridge Shingles User Notes: Ridge shingles = 20ea ridges x 5ft = 100 lf	LF	100.00	100.00	0.8254	\$529.08	Accepted	Added	Type note
	8	07340000008	30 Mil, Fire Rated, High Temperature, Coated Woven Synthetic Roofing Underlayment, Mechanically Fastened (TITA More User Notes: This is acceptable alternate that matches the Roofers select high performance Underlayment. All excess quantities shall be returned to LACDA New Shingle Roofs Large sloped roof = 25 L x 35 H x 8 ea = 7,000 sf Narrow sloped roof = 15 L x 35 H x 7 ea = 3,675 sf All other high sloped roof = Total 580 L x 5 H = 2,900 sf Total = 13,575 sf = 135,75 SO.	SQ	135.75	135.75	0.8254	\$7,325.70	Accepted	Modified	Type note

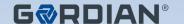


Method to Calculate

- Use Historical Project Data
- Review Current Construction Market Data
 - Select a Completed Project
 - You Know Scope and Direct Costs (Ensure current market pricing)
 - Price Project From CTC
 - Add on Overhead and Profit
 - Calculate the Adjustment Factor

Bid Tab (Sample) | Adjustment Factor Worksheet

Rank	Bidder	Normal Hours Adjustment Factor (Non- Acute)	Normal Hours Adjustment Factor (Acute)	Non Pre- Priced Adjustment Factor	Calculated Combined Adjustment Factor
	Contractor A	1.1500	1.1800	1.1500	1.1560
	Contractor B	1.1000	1.1500	1.1250	1.1125
	Contractor C	1.0900	1.1200	1.1000	1.0970
	Contractor D	1.1625	1.1725	1.1825	1.1665
	Contractor E	1.5000	2.2500	1.1500	1.6150



Sample Price: CTC vs. Quote

Direct Cost of Work from CTC

 Replace Boiler 	\$ 48,911.43
------------------------------------	--------------

Doors/Hardware \$ 9,748.46

• Lighting \$ 15,845.00

• Plumbing \$ 14,986.76

TOTAL = \$89,491.65

Direct Cost of Work from Quotes or Estimates

•	Replace Boiler	\$ 47,500.00
---	----------------	--------------

• Plumbing \$ 12,500.00

TOTAL = \$89,000.00

Sample Price: Putting it all together

• A.	Direct Cost of Work from Quotes	\$89,000.00
• B.	Overhead 10%*	\$ 8,900.00
• C.	Subtotal (Cost & O/H)	\$97,900.00
• D.	Profit 10%*	\$ 9,790.00
• E.	Subtotal (Cost & O/H & Profit)	\$107,690.00
• F.	Price From CTC	\$89,491.65

Adjustment Factor (= E / F) = 1.2034

^{*}Sample Only. Contractor to determine O/H & Profit.

Prepare this calculation for more than one sample project.

Bid Considerations

- Contractors Should Expect To
 - Prepare Incidental Drawings or Sketches for Some Projects
 - Justify Quantity Calculations
 - Explain Detail of Work
 - Prepare Proposals for Some Projects That Might be Canceled
 - Margins on CTC Tasks Vary
 - Some Projects are More Profitable than Others
 - Maintain a Fully Functioning Office
 - Maintain a Fully Functioning Staff
 - Pay for all security clearances for personnel
 - Maintain required insurance coverage until all projects are accepted
 - Hold Required Licenses
 - Meet Participation Goals

Risks of Low Adjustment Factor

- Your adjustment factor must consider current market inflation rate and current supply issues.
- Adjustment factor must consider materials, labor, and equipment costs have substantially increased.
- Leads to Arguments in Proposal Review
 - Unsupportable Tasks
 - Exaggerated Quantities
- Leads to Delays in Job Order Development
 - Takes Longer to Review Proposals
- Creates an Adversarial Relationship
 - Reduced Volume of Work
 - Lost Profitability
 - Contractor may be entered into the Contractor Alert Reporting Database (CARD) used to track/monitor poorly performing contractors
 - Future JOC awards will be based on CARD performance
- No Second Chance to Improve your Margin

JOC Value: Significant Cost Savings

Industry studies and project examples demonstrate costs savings with JOC compared to traditional delivery methods

Average **Construction** Cost Savings

Save 3-8% with JOC

Average **Administrative** Cost Savings

Save **24**% with JOC



Review of Key Points

- Focus on Total Potential Value of Contract
 - \$5,700,000
- Evaluate Construction Task Catalog[®]
 - Analyze Unit Prices
 - Know the General Guidelines for Using the CTC
- Contractor Performance Drives Volume
 - Ability to Market Program and Services
 - Responsive Service
 - Accurate Proposals
 - Safe and Clean Project Sites
 - High Quality Construction
 - On-Time Completion
 - On Time Close Out