



MARK PESTRELLA, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone: (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE

REFER TO FILE:

**BRC-2**

June 30, 2025

### **NOTICE TO BIDDERS "B" JOB ORDER CONTRACTS WWD1, WWD2, AND WWD3 PROJECT ID NUMBER: BRC0000601**

This Notice to Bidders "B" clarifies certain portions of the Project Manual, responds to bidder's questions, and forms a part of the contract documents.

#### **PROJECT MANUAL**

1. Refer to Section 00 03 00 Form of Bid to Be Used by Bidders.

**Delete** in its entirety and **Replace** with the following:

Section 00 03 00 Form of Bid to Be Used by Bidders (Attachment A).

2. Refer to Bid Forms.

**Add** the following form to each bid packet WWD1, WWD2, and WWD3:

Form AB Prospective Contractor List of Terminated Contracts (Attachment B).

#### **BIDDER'S QUESTIONS AND ANSWERS**

Question 1: Why are both an A license and C-34 license necessary?

Answer: Class A license is only sufficient for limited amounts of pipe work as part of another project. While a Class A contractor may handle some aspects of a pipeline project, they cannot perform the specialized work of a pipeline contractor without also holding a C-34 license.

Question 2: Has the County compiled a list of dual license holders in California?

Answer: A list of dual license holders can be obtained using the Contractors State License Board Public Data Portal.

Question 3: Will the Pre-Bid presentation be made available on the website?

Answer: See Attachment D of this Notice to Bidders "B" for a copy of the Pre-Bid presentation.

Question 4: County furnished equipment/materials; how do I get a product to be stored by LA County Public Works? How do I get products into Gordian catalog?

Answer: Location for storage of equipment and materials may require leasing parcels from private property owners and will be worked out with the County Project Manager on a project-to-project basis. Job Order Contract (JOC) contractors may request items needed to complete a project to be added to the Gordian Construction Task Catalog via Addendum form.

Question 5: Does every task order need to be accepted by the Contractor?

Answer: A JOC contractor may not refuse any work assigned under the contract. Please see JOC Nos. WWD1, WWD2, and WWD3, General Conditions, Article 85. Suspension and/or Termination of Work and/or Contract, C. Termination for Default.

Question 6: How do you determine which JOC contract a task order is assigned to?

Answer: Projects are assigned to JOC contracts on an as-needed basis.

Question 7: Has LACWD completed work in the past using the JOC procurement method?

Answer: Yes, Los Angeles County Public Works Waterworks Division has previously used JOC to deliver projects.

Notice to Bidders "B"  
June 30, 2025  
Page 3

Question 8: What if a Task Order has changes that require more subcontracting work that impacts the 75% threshold?

Answer: The JOC contractor is responsible for self-performing 75% of each project assigned under the JOC contract.

Also, attached is the Pre-Bid Conference attendance list (Attachment C) and Pre-Bid Conference slide presentation (Attachment D).

Please notify your subcontractors to this effect.

Very truly yours,

MARK PESTRELLA, PE  
Director of Public Works

A handwritten signature in black ink that reads "Soo Kim". The signature is written in a cursive, flowing style.

SOO KIM  
Division Chief  
Business Relations and Contracts Division

BS:mm

P:\brcdpub\General\Mark Martinez\WWD JOC\Notice B\Word Docs\WWD JOC Notice To Bidders B.docx

# **ATTACHMENT A**

\_\_\_\_\_  
Name of Bidder (Firm Name)

\_\_\_\_\_  
Vendor Identification Number

**FORM OF BID TO BE USED BY BIDDERS**

**Job Order Contract WWD1**

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The Construction Task Catalog and Specifications prepared by The Gordian Group, Inc., dated June 2025, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

- I. Adjustment Factors. The Contractor bids two adjustment factors that will be applied against the prices set forth in the Unit Price Book. These adjustment factors will be used to price out fixed price work orders by multiplying the adjustment factor by the unit prices and quantities. **Factor A**, shall be multiplied by .80, and **Factor B** shall be multiplied by .20. These two numbers will then be added together for a composite factor. The bidder's total composite factor will then be multiplied by the total contract value (\$6,200,000), minus the County Preference Program (if applicable), to determine low bid.

	Adjustment Factor Name	Adjustment Factor Bid	X Multiplier	=Extended Total
1.	Factor A - Normal Working Hours Adjustment Factor	__ . __ _ _ _	X 0.80	= __ . __ _ _ _
2.	Factor B - Other Than Normal Working Hours Adjustment Factor	__ . __ _ _ _	X 0.20	= __ . __ _ _ _
4.	Sum the Extended Total column.			= __ . __ _ _ _
5.	Multiply by the Estimated Annual Value			X \$6,200,000.00
6.	= Base Bid			= \$ _____

- II. Base Period (12 months from Notice of contract execution or expenditure of the \$6,200,000 maximum value of the contract, whichever occurs first)
- III. **Unit prices for Non Pre-Priced Tasks will be priced using the Normal Working Hours or Other Than Normal Working Hours Adjustment Factor as defined per Work Order. The unit price for a Non Pre-Priced Task shall be researched and generated by The Gordian Group, in the same manner, and using the same methodologies as a Pre-Priced Task. The unit prices generated by The Gordian Group, for Non Pre-Priced Tasks shall be binding on Contractor and County in the same manner as for Pre-Priced Tasks.**

**General Construction**

**FACTOR A** Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.

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Utilize four decimal places

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Bid for General Projects/Normal Working Hours (in words)

**FACTOR B** Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.

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Utilize four decimal places

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Bid for General Projects/Other than Normal Working Hours (in words)

1. Adjustment Factors and extended totals should be rounded to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

2. **The Other Than Normal Working Hours Adjustment Factor must be greater than or equal to the Normal Working Hours Adjustment Factor.**
3. The Owner reserves the right to correct arithmetic errors in the event of a discrepancy, the Adjustment Factors listed in the column titled "Adjustment Factor Bid" shall take precedence and be used to calculate the extended totals.
4. The weighted percentages (x multiplier) presented above are only for calculating the Award Criteria Figure. There is no guarantee that the work ordered will be consistent with the weighted percentages. The Award Criteria Figure is only used to compare bids. It is not used to prepare Price Proposals. When preparing Price Proposals, the Bidder shall use one or more of the Adjustment Factors written above.

#### IV. COUNTY PROGRAM PREFERENCE:

The Local Small Business Enterprise Program Preference, Social Enterprise Program Preference, and Disabled Veterans Business Enterprise Program Preference are provided by the County for purposes of bid evaluation only, as specified in Instruction to Bidders. If Bidder is a qualifying Local Small Business Enterprise, Social Enterprise Preference, and/or Disabled Veterans Business Enterprise check "yes" in the box below. If non-qualifying, check "no" in the appropriate box.

LSBE	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
SE	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
DVBE	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>

**V. RECEIPT OF NOTICE TO BIDDERS:**

I hereby certify and declare that I have received, reviewed and incorporated Notice to Bidders A dated June 16, 2025, and Notice to Bidders B dated June 30, 2025, into my Bid.

Executed this day of \_\_\_\_\_ (Month and Year)

By: \_\_\_\_\_  
(Authorized Signature of a Principal Owner, Officer, or Manager)

\_\_\_\_\_  
\_\_\_\_\_

NOTE: Any alteration or addition to the Form of Bid may invalidate same. All blank spaces shall be filled out completely. Line out nonapplicable blanks. An incomplete form may invalidate bid. The County reserves the right to waive any informalities or to reject any or all bids or to accept any alternatives when called for.





\_\_\_\_\_  
Name of Bidder (Firm Name)

\_\_\_\_\_  
Vendor Identification Number

**FORM OF BID TO BE USED BY BIDDERS**

**Job Order Contract WWD2**

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The Construction Task Catalog and Specifications prepared by The Gordian Group, Inc., dated June 2025, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

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2.	Factor B - Other Than Normal Working Hours Adjustment Factor	__ . __ _ _ _	X 0.20	= __ . __ _ _ _
4.	Sum the Extended Total column.			= __ . __ _ _ _
5.	Multiply by the Estimated Annual Value			X \$6,200,000.00
6.	= Base Bid			= \$ _____

- II. Base Period (12 months from Notice of contract execution or expenditure of the \$6,200,000 maximum value of the contract, whichever occurs first)
- III. **Unit prices for Non Pre-Priced Tasks will be priced using the Normal Working Hours or Other Than Normal Working Hours Adjustment Factor as defined per Work Order. The unit price for a Non Pre-Priced Task shall be researched and generated by The Gordian Group, in the same manner, and using the same methodologies as a Pre-Priced Task. The unit prices generated by The Gordian Group, for Non Pre-Priced Tasks shall be binding on Contractor and County in the same manner as for Pre-Priced Tasks.**

**General Construction**

**FACTOR A** Unit work requirements to be performed on General Projects during Normal Working Hours as ordered by the County in individual work orders against the contract.

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Utilize four decimal places

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Bid for General Projects/Normal Working Hours (in words)

**FACTOR B** Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.

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Utilize four decimal places

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Bid for General Projects/Other than Normal Working Hours (in words)

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Executed this day of \_\_\_\_\_ (Month and Year)

By: \_\_\_\_\_  
(Authorized Signature of a Principal Owner, Officer, or Manager)

\_\_\_\_\_  
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\_\_\_\_\_  
Name of Bidder (Firm Name)

\_\_\_\_\_  
Vendor Identification Number

**FORM OF BID TO BE USED BY BIDDERS**

**Job Order Contract WWD3**

The undersigned proposes to furnish all materials, labor and equipment required for the Job Order Contract for the Department of Public Works in accordance with The Construction Task Catalog and Specifications prepared by The Gordian Group, Inc., dated June 2025, including addenda thereto, if any, adopted by the Board of Supervisors, as follows:

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**General Construction**

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Bid for General Projects/Normal Working Hours (in words)

**FACTOR B** Unit work requirements to be performed on General Projects during Other than Normal Working Hours as ordered by the County in individual work orders against the contract.

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# **ATTACHMENT B**

## PROSPECTIVE CONTRACTOR LIST OF TERMINATED CONTRACTS

**Contractor's Name:** \_\_\_\_\_

**Proposer must list all contracts that have been terminated within the past three years. Terminated contracts are those contracts terminated by an agency or firm before the contract's expiration date. Any and all terminated contracts should be accompanied with "Reason for termination". It should be noted that contracts that naturally expired need not be listed. The County is only seeking information on contracts that were terminated prior to expiration.**

1. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
2. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
3. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
4. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				

## PROSPECTIVE CONTRACTOR LIST OF TERMINATED CONTRACTS

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1. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
2. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
3. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
4. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				

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**Contractor's Name:** \_\_\_\_\_

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Name or Contract No.		Reason for Termination:		
<hr/>				
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Name or Contract No.		Reason for Termination:		
<hr/>				
3. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				
4. Name of Firm	Address of Firm	Contact Person	Telephone # (    )	Email
Name or Contract No.		Reason for Termination:		
<hr/>				

# **ATTACHMENT C**



Firm Name	Name1	Your Title	Firm Address	Contractor	State if your firm is a	E-mail Address	Phone Number (###) ### - ####
MIKE BUBALO CONSTRUCTION CO., INC.	ANTON BRKIC	ESTIMATOR	5102 GAYHURST AVENUE, BALDWIN PARK, CA 91706	Prime	None of the Above;	BIDS@BUBALO.COM	(626) 960-7787
W.A. Rasic Construction Company, Inc.	Shane Sato	Division Manager	4150 Long Beach Blvd., Long Beach, CA 90807	Prime	None of the Above;	ssato@warasic.com	310-864-0278
Addison-Miller Inc.	Nate Beach	Officer - Secretary	1100 W. Town & Country Rd., Ste 1250 Orange, CA 92868	Prime	CBE (DBE, DVBE, MBE, WBE);	nate@addisonmillerinc.com	3106631683
Williams Pipeline Contractors, Inc	Victor Hernandez	President	10200 Sepulveda Blvd Ste 255, Mission Hills, CA 91345	Prime	None of the Above;	victor@williamspipe.com	805-386-2393
Joints Couplings	Michael Bea	Associate	10699 Hickson st. #20 El Monte, CA 91731	Sub	CBE (DBE, DVBE, MBE, WBE);LSBE;	MICHAEL@JOINTSCOUPINGS.COM	(626)448-2100
Addison-Miller Inc.	Nate Beach	Officer - Secretary	1100 W. Town & Country Rd., Ste 1250 Orange, CA 92868	Prime	CBE (DBE, DVBE, MBE, WBE);	nate@addisonmillerinc.com	(310)663-1683
Joints Couplings	Michael Bea	Associate	10699 Hickson St. #20 El Monte, CA 91731	Sub	CBE (DBE, DVBE, MBE, WBE);LSBE;SBE;	michael@jointscouplings.com	(626)448-2100
Mladen Buntich Construction	Don Gordon	Estimator	Upland, CA	Prime	None of the Above;	estimating@buntich.com	9099209977
W.A. Rasic Construction	Shane Sato	Division Manager	4150 Long Beach Blvd., Long Beach CA 90807	Prime	None of the Above;	ssato@warasic.com	3108640278
Access Pacific Inc	Tomas Torres	President	2835 Sierra Grande St.	Prime	LSBE;	estimating@accesspacificinc.com	(626) 792-0616

# **ATTACHMENT D**

**Los Angeles County  
Department of Public Works  
JOB ORDER CONTRACTING (JOC)  
Mandatory Pre-Bid Meeting  
JOC Nos. WWD1, WWD2, and WWD3  
June 24, 2025 at 2:00 PM PST**



# Agenda

- **Kickoff & Introduction** – Dorney Chamberlain, Gordian
- **Solicitation Schedule** – Dorney Chamberlain, Gordian
- **Waterworks Districts** – Eduardo Maguino, LADPW
- **Job Order Contracting (JOC) Process** - Mike Alvarez, Gordian
- **Understanding the Construction Task Catalog® (CTC)** - Mike Alvarez, Gordian
- **Submission Reminders** – LADPW Staff
- **Questions**

# Los Angeles County Dept. of Public Works Staff and Gordian Support Teams

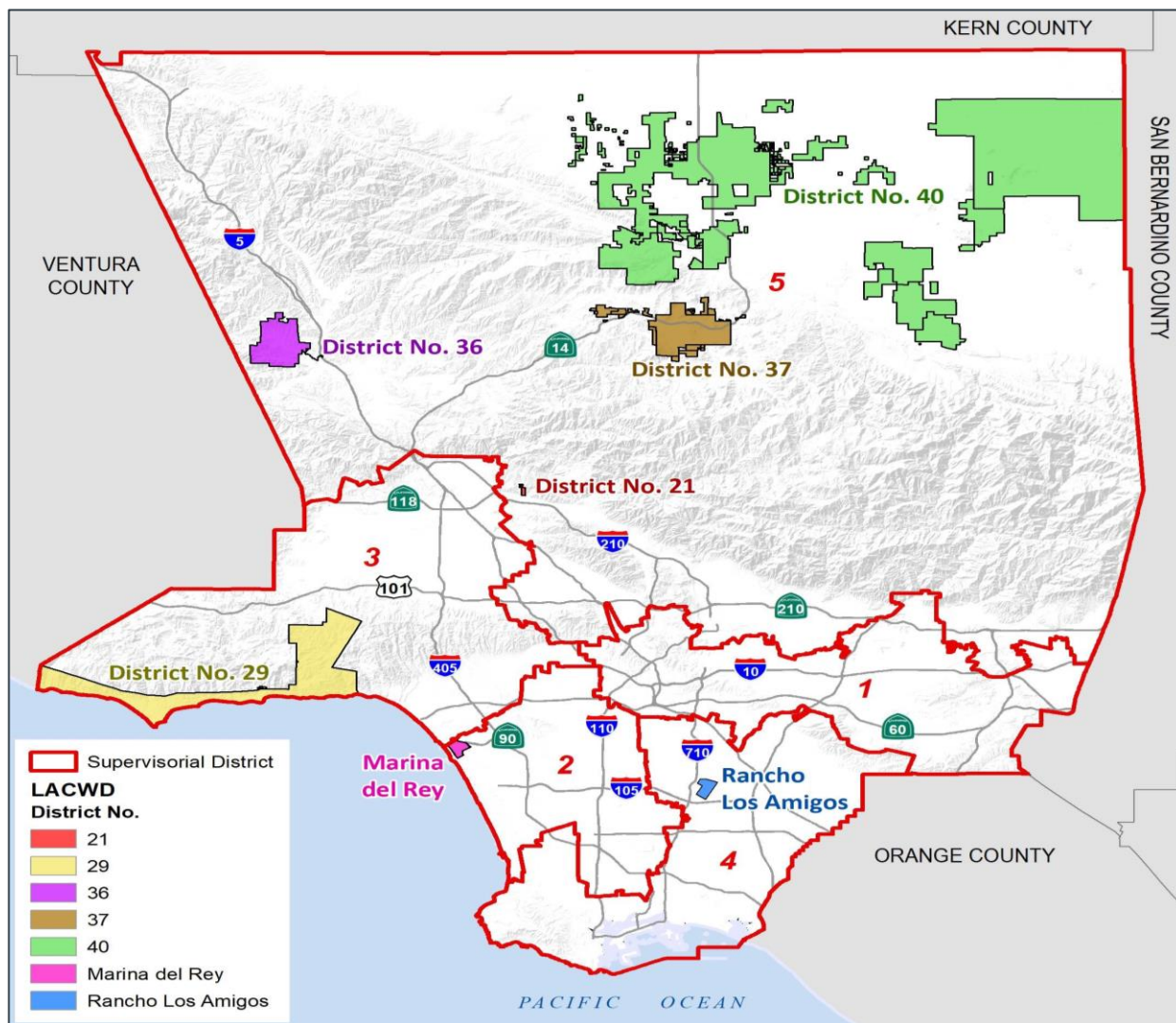
<b>LA County – Dept. of Public Works</b>	<b>Mark Martinez</b> , Contracting Unit Supervisor, Business Relations and Contracts Division	Responsible for the development, oversight, and administration of the LA County Dept. of Public Works JOC Program.
<b>Gordian Program Support</b>	<b>Shonna Ybarra</b> , Program Design & Contracts Specialist	Responsible for all aspects of JOC program Implementation at Gordian and in support of LA County Dept. of Public Works .
<b>Gordian Operations team</b>	<b>Maria Martinez</b> , Regional Director <b>Dorney Chamberlain</b> , Area Manager <b>Mike Alvarez</b> , Account Manager <b>Mark Persico</b> , Customer Relationship Manager	Responsible for the local Account Management staff who will conduct training for LA County Dept. of Public Works and Contractor staff, assist in the procurement of individual projects and management of LA County Dept. of Public Works JOC Program.

# Solicitation Schedule

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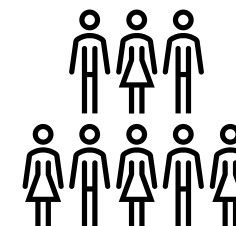
Event	Date
Virtual Mandatory Prebid Conference	Tuesday, June 24, 2025, at 2:00 PM PST
Questions Deadline	Thursday, June 26, 2025, at 5:00 PM PST
Bid Submission Deadline	Wednesday, July 9, 2025, at 10:00 AM PST
Webcast Bid Opening	Wednesday, July 9, 2025, at 2:00 PM PST via Microsoft Teams Meeting

# Los Angeles County Waterworks Districts



**18 Billion Gallons**

Yearly Water  
Supply



**260,000**

Residents  
Served

**2/3 of Supply**

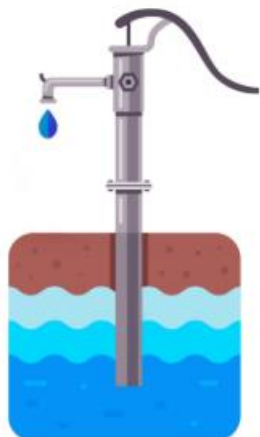
Imported  
Water







# LA COUNTY WATERWORKS DISTRICTS



**54**  
GROUND  
WATER  
WELLS



**70,995**  
SERVICE  
CONNECTIONS



**184**  
PUMP &  
REGULATING  
STATIONS

**117**  
RESERVOIRS



TOTAL  
STORAGE OF

**99.3** MILLION  
GALLONS

**10,172**  
HYDRANTS



**1,408** MILES OF  
WATER  
MAINS



# Job Order Contracting (JOC)

## Overview

# Job Order Contracting (JOC) Overview

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## Definition

- Indefinite delivery/indefinite quantity process (IDIQ)
- Enables facility owners to complete a substantial number of individual projects with a **single, competitively-awarded bid**
- Tasks are based on **preset costs in the Construction Task Catalog® (CTC)**.
- Contractors bid an Adjustment Factor to be applied to **CTC** pricing, resulting in on-call contract.

## Value

- Saves time and administrative costs on construction procurement
- Fundamentally different construction procurement relationship
  - Collaborative relationship between Owner and Contractor
  - Allows Owners and Contractors to expedite work
  - Contractors and Owners build lasting partnerships
  - Provides transparency and auditability

# Construction Procurement Process with JOC

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1. Create contract documents
2. Upload contract documents for distribution via solicitation
3. Conduct pre-bid meeting
4. Answer questions via addendum
5. Conduct formal bid opening
6. Verify lowest, responsive, responsible bidders per Job Class
7. Collect bonds and insurance certificates from low bidder(s)
8. Finalize contract



**Water Main Repair/Replacement**  
**Water Main Rehab (CIPP)**  
**Pump Station/Electrical**  
**Traffic Controls**  
**Trench Excavation and Compaction**  
**Road Grind and Overlay**  
**Street and Sidewalk repairs**

# Most Successful JOC Project Types

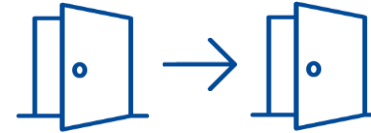
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Repairs



Renovations



Replacement  
in-kind



Maintenance



Emergency  
work

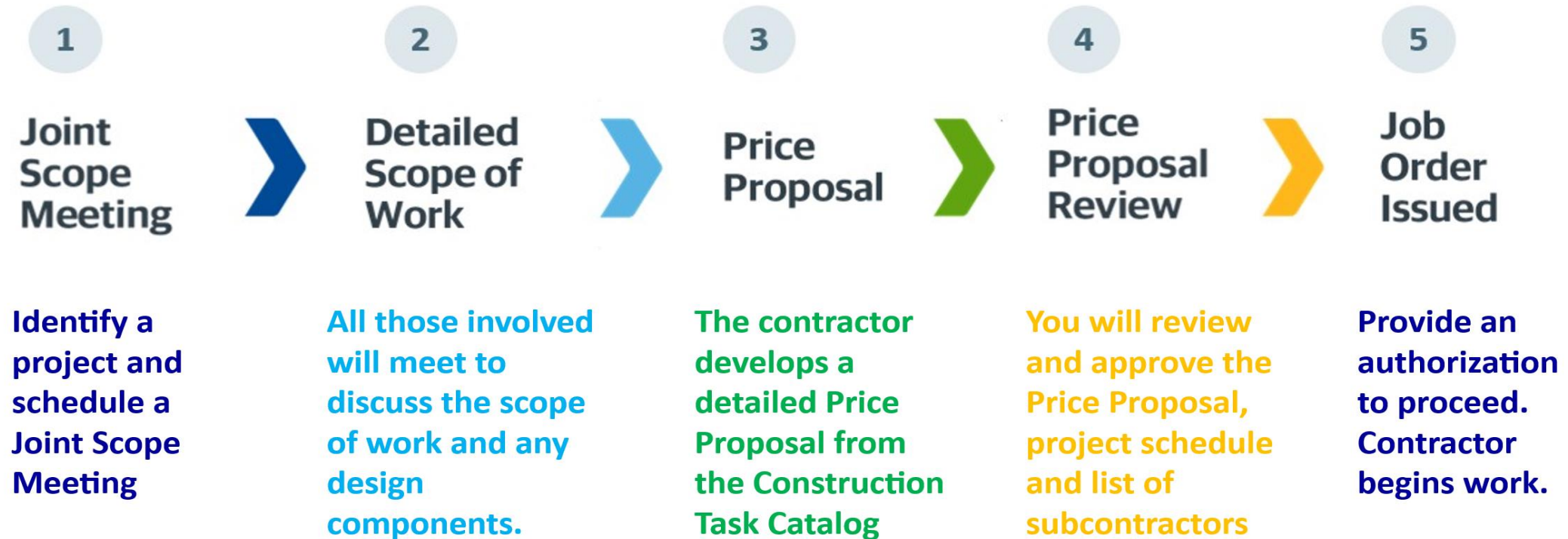


Time sensitive  
projects



Alterations

# Gordian's 5 Step Job Order Process



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# Benefits for Contractors

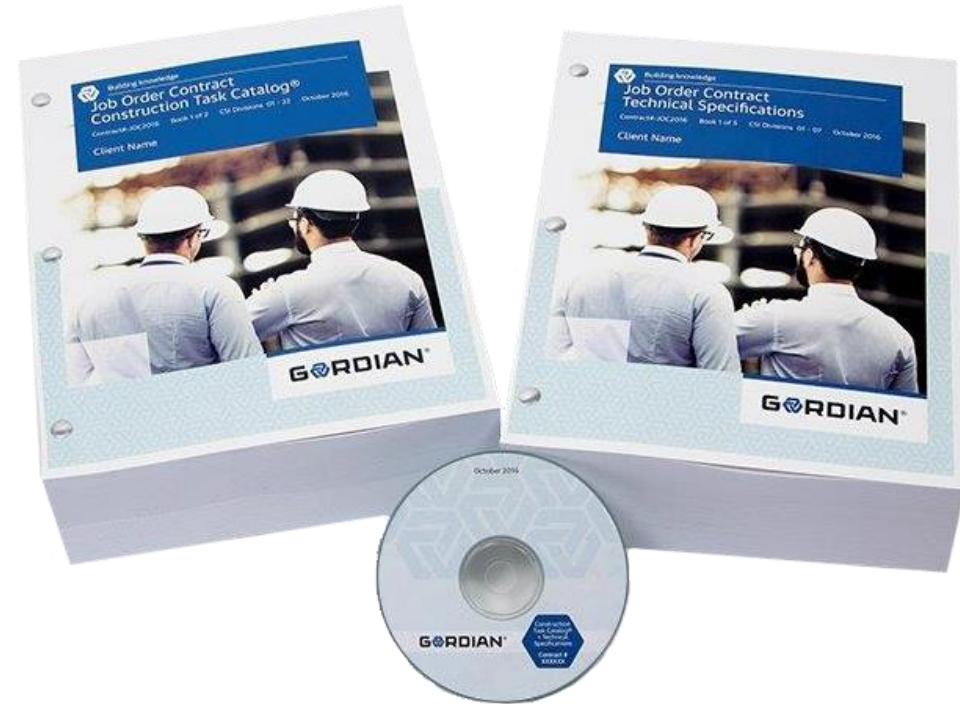
- ✓ One bid response
- ✓ Transparent process
- ✓ Project volume driven by performance
- ✓ Paid a unit price for every task performed
- ✓ Ability to value engineer and collaborate

# The Contract Documents

# The Contract Documents

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- Front End Documents
- The Construction Task Catalog®
- The Technical Specifications





# The Contract Documents: Front End Documents

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**Section 1: General Information and Instructions**

**Section 2: Instructions to Contractors Submitting Qualifications**

**Section 3: General Terms and Conditions**

**Section 4: Project Specifications**

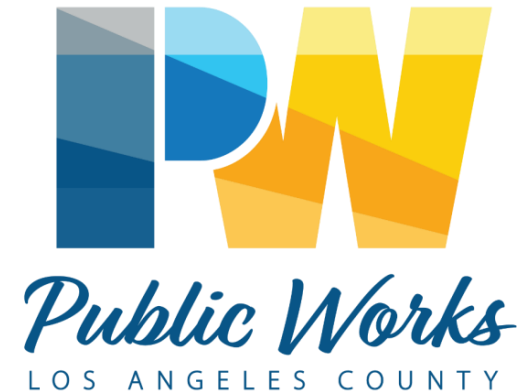
**Section 5: Contractor Proposal**

**Section 6: Evaluation and Award**

**Attachments: A, B, and C.**

**Exhibit 1 – Construction Task Catalog<sup>®</sup> (CTC) Links**

**Exhibit 2 – Federal Funds Addendum**



# Understanding the Construction Task Catalog® (CTC)

## Understanding the General Rules of the Construction Task Catalog®: Contractors Never Get Paid Separately For the Following

- Insurance and bonds
- Cost of Financing the work
- Preparation and modification of sketches, drawings, submittals, as-built drawings, and other project records
- Gang boxes and storage containers for Contractor's tools, equipment and materials
- All taxes for which a waiver is not available including material sales tax and equipment rental
- Subcontractor's overhead and profit

**GORDIAN®**


Using The Construction Task Catalog®

**About the CTC:**

- ☑ This Construction Task Catalog® (CTC) was developed and customized by The Gordian Group, Inc. specifically for <Owner>, priced locally using current labor, material and equipment costs, and published in <Month> 2019.
- ☑ The Gordian Group, Inc. licenses the use of this CTC and other proprietary information and software for the sole purpose of providing Job Order Contracting services to <Owner>. Use of this CTC and other proprietary information and software for any other purpose, or for any other entity, is expressly prohibited without the express written consent of The Gordian Group, Inc.

**MasterFormat™**

- ☑ The tasks in this Construction Task Catalog are organized using CSI's MasterFormat.

**CSI**  
Building Innovation  
improving project outcomes

MasterFormat® is produced jointly by CSI and Construction Specifications Canada (CSC). All rights reserved by CSI and Canadian copyright by CSC. All Rights Reserved. For license information, contact CSI at [info@csi.org](mailto:info@csi.org). For more information on MasterFormat visit [www.MasterFormat.com](http://www.MasterFormat.com)

**The Unit Prices Include:**

**LABOR COSTS:**

- ☑ Labor costs include direct labor through the working foreperson level at straight-time prevailing wage rates including fringe benefits and an allowance for Social Security, Medicare taxes, worker's compensation, unemployment insurance, and employee benefits.
- ☑ Labor costs include unloading equipment, materials, and tools, and transporting the same up or down 2 1/2 stories and 125' to reach the project site; layout; measuring and cutting to fit; performing the task; disposal of excess material; and time for lunch and breaks.

<Month> 2019  
Sample Bid Note

**EQUIPMENT COSTS:**

- ☑ Equipment costs include all equipment required to accomplish the task.
- ☑ Mobilization is included for all equipment except large equipment (e.g. cranes, bulldozers, excavators, backhoes, bobcats etc.), which exclude mobilization.
- ☑ Equipment costs include all operating expenses such as fuel, electricity, lubricants, etc.

**MATERIAL COSTS:**

- ☑ Material costs include the cost of the material, delivery, and all incidentals and accessories integral to the installation.
- ☑ Material costs include manufacturer's and/or fabricator's shop drawings.
- ☑ Material costs for roofing, drywall, VCT, carpet, wall covering, ceiling tile, pipe, conduit, concrete, etc. include an allowance for waste. This list is not intended to be all inclusive, but descriptive of the types of construction materials that are typically sold in standard lengths, sizes and weights.
- ☑ Material costs for imported materials (e.g. aggregate, sand, soil, etc.) include delivery up to 15 miles from the closest approved source.

**The Adjustment Factors Include:**

The Adjustment Factors include the following costs, unless specifically excluded by the terms of the Contract Documents.

**BUSINESS COSTS:**

- ☑ Office overhead, including, but not limited to, office space, office equipment, office and management personnel, office supplies, and employee transportation.
- ☑ Insurance and bonding.
- ☑ Profit.

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# Understanding the Construction Task Catalog<sup>®</sup> (CTC)

			Exterior Improvements		32
			Bases, Ballasts, And Paving		32 10
			Unit Paving		32 14
					32
MINOR	CSI	UOM DESCRIPTION	TOTAL DIRECT	DEMOLITION	
			UNIT COST	UNIT COST	
<div>CSI MasterFormat</div> <div>Full description of task</div> <div>Price includes labor, material + equipment for your location</div> <div>Demolition price</div>					
32 16		<b>Curbs, Gutters, Sidewalks, And Driveways</b> (32 10)			
32 16 13		<b>Curbs And Gutters</b> (32 16)			
Note: Includes transitions. Demolition Includes two saw cuts (each end) of curbs and gutters for lengths up to 100'. See CSI section 02 41 19 13-00-3 for additional saw cuts within the 100'.					
32 16 13 13		<b>Cast-In-Place Concrete Curbs And Gutters</b> (32 16 13)			
Note: Includes concrete, forms, rebar, chairs (where necessary), expansion joints, finish and curing.					
32 16 13 13-0001		<b>Concrete Curb, Cast In Place</b> (32 16 13 13)			
Note: Includes delivered concrete, forms, rebar, chairs (where necessary), expansion joints, finish and curing.					
32 16 13 13-0002	LF	6" X 12" Cast In Place Concrete Curb	7.18	3.23	
For Up To 20, Add			4.03		
For >20 To 50, Add			2.27		
For >50 To 100, Add			0.88		
For >500 To 1,000, Deduct			-0.88		
For >1,000, Deduct			-1.50		
32 16 13 13-0003	LF	6" X 12" Cast In Place Concrete Curb - Radius	8.18	3.72	
For Up To 20, Add			4.63		
For >20 To 50, Add			2.61		
For >50 To 100, Add			1.01		
For >500 To 1,000, Deduct			-1.01		
For >1,000, Deduct			-1.72		
<div>Section + task notes</div> <div>Modifiers for variations or quantity discounts</div>					

# Adjustment Factors

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“This is how much I need to be paid for these tasks to be profitable.”

	Unit Price	x	Quantity	x	Adjustment Factor	=	Total for Task
+	Unit Price	x	Quantity	x	Adjustment Factor	=	Total for Task
+	Unit Price	x	Quantity	x	Adjustment Factor	=	Total for Task
							<hr/>
							Total Job Order Price

# Adjustment Factors

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Adjustment Factors for:

**NORMAL  
WORKING  
HOURS**

**OTHER THAN  
NORMAL  
WORKING  
HOURS**

**Remember:**

- ✓ Adjustment factors apply to all tasks in the Construction Task Catalog®
- ✓ Awards will be based on your combined Adjustment Factor.
- ✓ The Other than Normal Working Hours Adjustment Factor must be equal to or greater than the Normal Working Hours Adjustment Factor.

# Calculating Adjustment Factors

## What You Need

- Historical scope of work and final project proposals
- Construction Task Catalog (provided in the solicitation documents)
- Overhead costs, including project-related costs
- Desired profit margin

## How to Calculate

- Calculate final cost of historical project.
- Add overhead and profit.
- Price historical project from CTC using scope of work.
- Divide subtotal (historical project, overhead and profit) by direct cost of work from CTC.

# Calculating Adjustment Factors: Example Water Main Replacement

## Demo

- Saw Cutting Pavement or sidewalk
- Demo existing material.

## Excavation

- Trenching
- Access Pits

## Pipe Replacement

- Disconnect old pipe
- Replace with new piping and equipment

## Backfilling

- Compaction
- Paving and Concrete

# Calculating Adjustment Factors: Example | Total Proposed Cost

A.	Direct Cost of Work From Historical Projects	\$66,392.00
B.	Overhead (10%)*	\$6,639.20
C.	Subtotal (Cost From Historical + Overhead)	\$73,031.20
D.	Profit (10%)*	\$7,303.12
E.	Subtotal (Cost From Historical + Overhead + Profit)	\$80,334.32
F.	Direct Cost of Work From CTC	\$68,597.50
Adjustment Factor (E / F)		1.1711

**\*Sample Only – Contractors to Determine Appropriate Overhead & Profit**

**Tip: Consider the CTC as the starting point at 1.000**

**Recommendation: Prepare this calculation for more than one sample project**



# Calculating Adjustment Factors: Example | Direct Cost vs. CTC

## Direct Cost of Work from Quotes or Estimates

Demo	\$6,240.00
Excavation	\$26,567.00
Pipe Replacement	\$16,598.00
Backfilling	\$16,987.00

**Total = \$66,392.00**

## Direct Cost of Work from CTC

Demo	\$5,912.59
Excavation	\$27,456.62
Pipe Replacement	\$17,964.49
Backfilling	\$17,263.79

**Total = \$68,597.95**

# Submission Reminders

# Bid Submission Reminders

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## **Requirements to Bid**

- Bidder must hold an A General Engineering and C-34 Pipeline Contractor license
- Bidder must be registered with Department of Industrial Relations at time of bid
- Bid Bond is \$620K for each JOC

## **Special Qualifications and Requirements**

All bidders responding to this solicitation must have completed within the last 10 years preceding the bid start date at least three water related projects in the State of California. Types of water projects include water main construction/replacement, pump station construction or repair, water tank construction or repair, or water treatment systems. The monetary value of each project must have been \$2 million (hard construction costs); one of the three projects must include the construction of a water main pipe more than 2000 feet in length.

## **Requirements of the Contract**

- Prime Contractor(s) who are awarded a JOC Contract will be obligated to self-perform 75% of the work.
- Must pay prevailing wages
- Local Targeted Worker Hiring Program
  - Best Efforts - \$500,000 through \$2.5 Million
  - Mandatory – Greater than \$2.5 Million
  - Follow apprenticeship requirements
- Maintain and submit certified payroll records to Department of Industrial Relations

# Bid Submission Reminders continued

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## Deadlines

- **Questions**
  - All questions related to this solicitation must be submitted by June 26, 2025, at 5:00 PM, via email to [mamartinez@dpw.lacounty.gov](mailto:mamartinez@dpw.lacounty.gov).
- **Bid Due Date**
  - Bids are due on Wednesday, July 9, 2025, at 10:00 AM PST through Bid Express <https://www.infotechinc.com/bidexpress/>.
    - Please ensure that all forms in the Bid Submittal Forms Packet are completed and submitted.
      - One (1) complete bid packet is required for each JOC.
    - Please make sure to include the Form of Bid that acknowledges all Notices to Bidders issued.
- **Bid Opening**
  - Bids will be opened on Wednesday, July 9, 2025, at 2:00 PM via Microsoft Teams.

Questions?



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Building knowledge