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August 7, 2012

Heidi Sanborn, Executive Director
California Product Stewardship Council
1822 21st Street, Suite #100
Sacramento, CA 95811

RE: PaintCare California Architectural Paint Recovery Program Collection Facility and
Waste Paint Management Services Agreement

Dear Heidi:

Thank you for your letter of July 27, 2012 regarding PaintCare's above reference model contract for services under the California Paint Stewardship Program. PaintCare appreciates CPSC's assistance in implementing the Paint Stewardship Program, particularly its facilitation of communication among the numerous municipal governments interested in benefitting from participation in the program. As stated in these communications, PaintCare's California Architectural Paint Recovery Program Collection Facility and Waste Paint Management Services Agreement is a model contract. CPSC members should understand that contract provisions will necessarily change depending on the actual services a municipal government partner will undertake for the program. In addition, as you stated in your letter, contract provisions will change depending on separate and specific demands by individual local governments.

Thus, PaintCare will be modifying the contract based on individual negotiations with municipal governments – several of which are already underway. Any of the provisions you outline as well as any others that may arise will be addressed with each local government. Since contracts will have to be put in place for each and every municipal service provider, rather than continuing to modify model contract language, PaintCare believes individual negotiations are the most efficient and time effective approach in this regard. PaintCare looks forward to continuing to receive specific contract language from each of the municipal governments and anticipates mutually beneficial partnerships for a robust Paint Stewardship Program in California.

Sincerely,

A handwritten signature in blue ink, appearing to read "M. Zarrehparvar", with a large, stylized loop at the end.

Marjaneh Zarrehparvar
Executive Director

cc: Caroll Mortensen, Director, CalRecycle