



# ***Chiquita Canyon Landfill***

## ***Update on Status & Development Plans***

Los Angeles County  
Solid Waste Management Committee  
Integrate Waste Management Task Force  
May 21, 2009

# RSG – AW Merger Forced Divestiture



- DOJ - Required Sale of
  - ▶ 10 Landfills
  - ▶ 10 Transfer Stations
  - ▶ 9 Collection Companies

- WCN Purchased
  - ▶ 5 Collection Companies
  - ▶ 3 Transfer Stations
  - ▶ 8 Landfills

Including Chiquita Canyon

UNITED STATES OF AMERICA,  
STATE OF CALIFORNIA,  
COMMONWEALTH OF KENTUCKY,  
STATE OF MICHIGAN,  
STATE OF NORTH CAROLINA,  
STATE OF OHIO,  
COMMONWEALTH OF PENNSYLVANIA, and  
STATE OF TEXAS,

*Plaintiffs,*

v.

REPUBLIC SERVICES, INC., and  
ALLIED WASTE INDUSTRIES, INC.,

*Defendants.*

Civil Action No.:

Description: Antitrust

Judge:

Date Stamp:

## PROPOSED FINAL JUDGMENT

WHEREAS, plaintiffs, the United States of America, the State of California, the Commonwealth of Kentucky, the State of Michigan, the State of North Carolina, the State of Ohio, the Commonwealth of Pennsylvania, and the State of Texas, filed their Complaint on December 3, 2008; the plaintiffs and defendants, Republic Services, Inc. and Allied Waste Industries, Inc., by their respective attorneys, have consented to the entry of this Final Judgment without trial or adjudication of any issue of fact or law; and without this Final Judgment constituting any evidence against or admission by any party regarding any issue of law or fact;

AND WHEREAS, defendants agree to be bound by the provisions of this Final Judgment pending its approval by the Court;

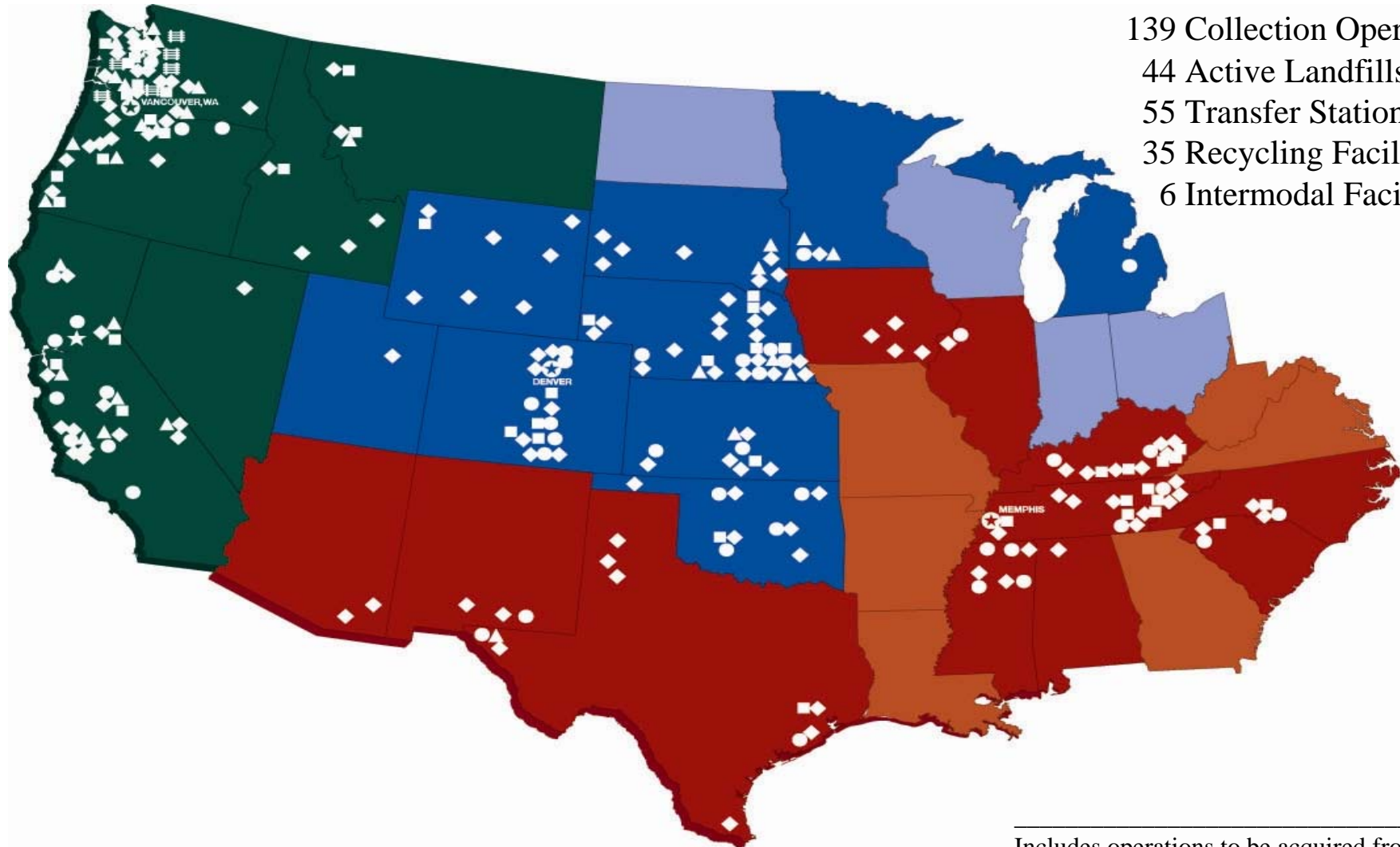
## ***Who is Waste Connections***



- 3<sup>rd</sup> Largest Waste company - in North America
- Folsom, California based
  - ◆ Founded in 1997
- Stock Traded on NYSE – WCN
- 2009 projected Revenue of \$1.2 Billion
- Market Capitalization on order of \$3 Billion
- Investment Grade Rating
  - ◆ only major waste company with this rating



*Approximately 2 million customers across 25 states*



139 Collection Operations  
44 Active Landfills  
55 Transfer Stations  
35 Recycling Facilities  
6 Intermodal Facilities

Includes operations to be acquired from RSG

## ***WCN Landfill Experience***



- Executive Management 200 + years – LF Experience
  - ◆ Engineering & Operations
- Past 5 years - **Completed 27 Major Expansions**
  - ▶ **Including 3 Greenfield projects**
- Extensive EIR & CEQA related experience
- Numerous Awards & Recognition
  - ▶ **SWANA” Landfill of the Year”** for excellence
    - Camino Real – Sunland Park New Mexico
- Best Regulatory Record of any large company
  - ◆ Both in USA and in California

# WCN in California



- 8 MSW Landfills
  - ▶ Completed 3 Major Expansion
  - ▶ 3 Major Expansion in process
    - Not including Chiquita Canyon
- 7 MRF/Transfer Station
  - ▶ 3 Major Modifications in process
- 12 smaller Transfer Station
- 10 Collection Operations
- Numerous Strategic Partnerships



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## ***Chiquita Canyon – What did we buy?***



- The Landfill including all permits and property
  - ▶ 592 Acres owned property
  - ▶ 257 Acres of currently permitted footprint
    - ◆ 8 million tons available in current footprint
  - ▶ Potential Expansion
  - ▶ Yard Waste Processing & Potential Compost Site
  - ▶ Potential MRF

## *Potential Expansion*



- Oct 04 Application & NOP
  - ◆ 98 Acres expansion footprint
  - ◆ 43 million yards in expansion airspace
- ADEIR July 2007
  - ▶ Received Comments
  - ▶ RSG Started drafting response then Merger hit
- Current Status
  - ▶ WCN just getting into it
    - ◆ In discussion with Engineering & EIR Consultants
    - ◆ More info to come in due time



## *Chiquita Canyon Customers*



### ■ WCN retains

- ▶ All pre-existing 3<sup>rd</sup> party customers
  - ◆ 1,500 to 2,000 tpd of MSW
  - ◆ 1,000 to 2,000 tpd of Diversion Materials
  - ◆ Less than 500 tpd Green Waste
  - ◆ LFG Project about to break ground
  - ◆ MRF still in consideration stage

## ***Recession & Merger Impacts***



- WCN did not retain any RSG or AW business
  - ▶ 4,000 to 4,500 tpd of RSG tons diverted to Sunshine Canyon or other landfills
- Base business seams to be down 25%
- Result - Chiquita Canyon
  - ▶ 4,000 to 4,500 tpd – daily available capacity
    - ◆ Push back CUP max date to beyond 2014
      - Now more depends on other landfills

***Questions ?***